Capital Connect Conference and Deal Flow Report Sponsors

Presenting Sponsor  Hosting Sponsor

HOLLAND&HART

BOISE STATE UNIVERSITY

Community Venture Sponsors

ALTURAS CAPITAL  PERKINSCOIE

First Interstate Bank  STOEL RIVES LLP

Idaho Central Credit Union  BANYAN VENTURES

Community Investor Sponsors

ASANTE ALLIANCE  HAWLEY TROXELL  SORENSON CAPITAL

Deloitte  CHASE  Pensionmark

Strategic Partners

Trailhead  HP  fahlgren mortine
# Table of Contents

## Introduction

- Introduction – Governor C. L. “Butch” Otter ................................................................. 4
- Data Findings and Conclusions ......................................................................................... 6
- 2018 Capital Connect Conference and 2017 Deal Flow Report Committee ................... 8
- Idaho Technology Council Board of Trustees ................................................................. 10

## Articles

- TSheets Acquisition Ignites the QuickBooks Ecosystem ..................................................... 13
- IT Innovations .................................................................................................................... 17
- Idaho’s First Computing Ph.D. Program ............................................................................. 18
- Perkins Coie ...................................................................................................................... 21
- Access to Capital for Growing Companies ........................................................................ 22
- Up or Out – Successfully Navigating the Three Stages of a Business Life Cycle ............. 25
- A Part of—Not Apart From—Our Communities ................................................................. 27

## Deals

- Public Offerings .................................................................................................................. 29
- Private Placements ............................................................................................................. 33
- Mergers and Acquisitions ................................................................................................. 57
Dear Friends,

On behalf of the citizens of Idaho, it is my great pleasure to introduce the 2017 Idaho Deal Flow Report, chronicling investment in Idaho business opportunities during the past year. This report continues to examine connections between Idaho’s growing industries and their investment partners. A strong knowledge-based economy features dynamic capital markets and measures growth in capitalization in terms of correlation to industry demand.

The Idaho Deal Flow Report chronicles the vitality of the relationship between Idaho’s investment community and those companies experiencing growth in their commercialization of products and services. The report includes metrics providing important insights on Idaho’s strengths and challenges, enabling the State to be more strategic in developing responsible public policies that support sustainable business growth, strong communities, and Idaho’s increasing prosperity.

As you know, capital seeks out deals that will diversify and strengthen portfolios. The Idaho Deal Flow Report makes clear the important nexus between economic regions and investment dollars flowing into our state. The report reaches not only Idaho’s investment community but investors beyond our borders. It has become a great resource for anyone who cares about business and economic growth in Idaho!

I extend my appreciation to the Idaho Technology Council, the organizers, and the volunteers who contributed to the 2017 Idaho Deal Flow Report. We continue to wish you all the very best as you continue to innovate, grow and create economic opportunities in Idaho!

As Always – Idaho, “Esto Perpetua”

C.L. “Butch” Otter
Governor of Idaho
Introduction

The Idaho Technology Council is pleased to present the 2017 Idaho Deal Flow Report! This is our fourth annual report, showcasing many of the companies that are starting, growing, and thriving in Idaho. The report confirms Idaho is one of the best places in the country to do business!

The secret is out! In 2017, Idaho was recognized as the fastest growing state in the country. Idaho’s businesses are receiving increased attention and investment dollars from capital providers within the state and from around the country. As Idaho companies grow, more and more talent is needed, driving the population growth.

We want to recognize the many capital providers, service providers, and supporters of the Idaho entrepreneurial ecosystem, and especially the entrepreneurs and innovators who make Idaho such a great place!

We would like to thank the members of this year’s Deal Flow Committee, and the various sponsors who supported our efforts, and congratulate the companies whose transactions are featured in this year’s report.

We look forward to continuing to connect and cultivate these valuable relationships to build and support innovation and growth in Idaho’s economy.

Sincerely,

Alison G. Johnson
Holland & Hart LLP
Deal Flow Co-Chair

Blake J. Hansen
Alturas Capital, LLC
Deal Flow Co-Chair
Data Findings and Conclusions

Total Deal Flow

Number of Deals

$ Total Volume (Billions)

Total Deal Flow by Area

Number of Deals - Area

$ Volume (Billions) - Area

Number of Deals by Industry

Total Deal Volume by Sector

<table>
<thead>
<tr>
<th>Industry</th>
<th>Number of Deals</th>
<th>Total Deal Flow</th>
<th>$ Volume (Billions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Materials/Resources</td>
<td>37</td>
<td>$3.10</td>
<td>$3.35</td>
</tr>
<tr>
<td>Technology/Software</td>
<td>23</td>
<td>$15.69</td>
<td>$0.02</td>
</tr>
<tr>
<td>Consumer/Retail</td>
<td>19</td>
<td>$0.04</td>
<td>$0.05</td>
</tr>
<tr>
<td>Agriculture</td>
<td>7</td>
<td>$0.11</td>
<td>$0.15</td>
</tr>
<tr>
<td>Other</td>
<td>47</td>
<td>$0.08</td>
<td>$0.08</td>
</tr>
</tbody>
</table>

Other is “Other”, financial services, chemical, manufacturing, communications, education, energy, engineering and construction, architecture, and food.
Data Findings and Conclusions

Public Markets

Number of Deals

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>12</td>
<td>7</td>
<td>9</td>
<td>12</td>
<td>3</td>
<td>0</td>
<td>3</td>
<td>3</td>
</tr>
</tbody>
</table>

$ Volume (Billions)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>$1.40</td>
<td>$0.60</td>
<td>$1.10</td>
<td>$2.30</td>
<td>$1.75</td>
<td>$0.09</td>
<td>$0.10</td>
<td>$1.31</td>
</tr>
</tbody>
</table>

Private Placement

Number of Deals

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>70</td>
<td>82</td>
<td>73</td>
<td>76</td>
<td>97</td>
<td>73</td>
<td>73</td>
<td>73</td>
</tr>
</tbody>
</table>

$ Volume (Billions)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>1.46</td>
<td>0.4</td>
<td>0.8</td>
<td>0.2</td>
<td>0.17</td>
<td>0.22</td>
<td>0.55</td>
<td>0.43</td>
</tr>
</tbody>
</table>

Merger & Acquisition Activity

Number of Deals

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>54</td>
<td>61</td>
<td>80</td>
<td>57</td>
<td>69</td>
<td>64</td>
<td>66</td>
<td>71</td>
</tr>
</tbody>
</table>

$ Volume (Billions)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>0.54</td>
<td>0.9</td>
<td>4.6</td>
<td>7.1</td>
<td>1.55</td>
<td>15.57</td>
<td>0.7</td>
<td>0.67</td>
</tr>
</tbody>
</table>

Deal Sizes

Average Deal Size by Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Average Deal Size (Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>South</td>
<td>$22.68</td>
</tr>
<tr>
<td>North</td>
<td>$3.82</td>
</tr>
<tr>
<td>East</td>
<td>$10.02</td>
</tr>
<tr>
<td>Average</td>
<td>$16.34</td>
</tr>
</tbody>
</table>

$ Average Size by Deal Type (Millions)

<table>
<thead>
<tr>
<th>Type</th>
<th>Average Size (Millions)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Private Plac</td>
<td>$6.00</td>
</tr>
<tr>
<td>Public</td>
<td>$59.00</td>
</tr>
<tr>
<td>M &amp; A</td>
<td>$36.79</td>
</tr>
</tbody>
</table>
Holland & Hart offers a full range of services to new and emerging growth companies. From business formation and financing to intellectual property protection and mergers and acquisitions, our attorneys provide sound, cost-effective legal solutions to our clients. We understand your business and legal needs and are dedicated to helping you grow and succeed.

Holland & Hart is a proud supporter of the 2018 Capital Connect Conference.

Alison Johnson
208.383.3933 | agjohnson@hollandhart.com
800 West Main Street, Suite 1750
Boise, ID 83702
Helping build a better Idaho.

alturas.com
## 2018 Capital Connect Conference and 2017 Deal Flow Report Committee

<table>
<thead>
<tr>
<th>Name</th>
<th>Organization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Blake Hansen</td>
<td>Co-Chair, Alturas Capital</td>
</tr>
<tr>
<td>Alison Johnson</td>
<td>Co-Chair, Holland &amp; Hart LLP</td>
</tr>
<tr>
<td>Jay Larsen</td>
<td>Idaho Technology Council</td>
</tr>
<tr>
<td>Christina Slaughter</td>
<td>Idaho Technology Council</td>
</tr>
<tr>
<td>Heidi Jarvis-Grimes</td>
<td>Idaho Technology Council</td>
</tr>
<tr>
<td>Laurel Squyres</td>
<td>Holland &amp; Hart LLP</td>
</tr>
<tr>
<td>Benji Mellish</td>
<td>Alturas Capital</td>
</tr>
<tr>
<td>Adam Hurd</td>
<td>Alturas Capital</td>
</tr>
<tr>
<td>Jordan Hurd</td>
<td>Alturas Capital</td>
</tr>
<tr>
<td>Beth Beechie</td>
<td>Fahlgren Mortine</td>
</tr>
</tbody>
</table>

## Idaho Technology Council Executive Committee Officers

<table>
<thead>
<tr>
<th>Name</th>
<th>Organization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Von Hansen</td>
<td>Chair, Konexus</td>
</tr>
<tr>
<td>Alden Sutherland</td>
<td>Vice Chair, MWI</td>
</tr>
<tr>
<td>Marcus McDonald</td>
<td>Treasurer, Deloitte</td>
</tr>
<tr>
<td>Dana M. Herberholz</td>
<td>Parsons Behle &amp; Latimer</td>
</tr>
<tr>
<td>Jay Larsen</td>
<td>President, ITC</td>
</tr>
<tr>
<td>Amy Lientz</td>
<td>Idaho National Laboratory</td>
</tr>
<tr>
<td>Dan Puga</td>
<td>In Time Tec</td>
</tr>
<tr>
<td>George Mulhern</td>
<td>Cradlepoint</td>
</tr>
<tr>
<td>Kelly Anderson</td>
<td>Zions Bank</td>
</tr>
<tr>
<td>Kelsie Medel</td>
<td>TSheets</td>
</tr>
<tr>
<td>Joel Poppen</td>
<td>Micron</td>
</tr>
<tr>
<td>Mark Cleverley</td>
<td>Gardner</td>
</tr>
<tr>
<td>Mark Willden</td>
<td>Idaho Central Credit Union</td>
</tr>
<tr>
<td>Melanie Rubocki</td>
<td>Perkins Cole</td>
</tr>
<tr>
<td>Mike Lidinsky</td>
<td>Power Engineers</td>
</tr>
<tr>
<td>Paris Cole</td>
<td>Truckstop.com</td>
</tr>
<tr>
<td>Rich Raimondi</td>
<td>Bishop Kelly</td>
</tr>
<tr>
<td>Rich Stuppy</td>
<td>Kount</td>
</tr>
<tr>
<td>Shauna Della</td>
<td>J.R. Simplot Company</td>
</tr>
<tr>
<td>Steve Meyer</td>
<td>Parkwood Business Properties</td>
</tr>
<tr>
<td>Suzie Dustin</td>
<td>HP</td>
</tr>
<tr>
<td>Tony Lima</td>
<td>Melaleuca</td>
</tr>
<tr>
<td>Trent Clark</td>
<td>Monsanto</td>
</tr>
<tr>
<td>Vern Porter</td>
<td>Idaho Power</td>
</tr>
</tbody>
</table>

## Idaho Technology Council Board of Trustees

<table>
<thead>
<tr>
<th>Name</th>
<th>Organization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Adam Guyton</td>
<td>PayneWest Insurance</td>
</tr>
<tr>
<td>Adam Waldron</td>
<td>Farm Bureau Insurance</td>
</tr>
<tr>
<td>Andy Scoggin</td>
<td>Albertsons</td>
</tr>
<tr>
<td>Alison Johnson</td>
<td>Holland &amp; Hart</td>
</tr>
<tr>
<td>Archie Clemins</td>
<td>Caribou Technologies</td>
</tr>
<tr>
<td>Bert Glandon</td>
<td>CWI</td>
</tr>
<tr>
<td>Bill Connors</td>
<td>Boise Chamber of Commerce</td>
</tr>
<tr>
<td>Blake Hansen</td>
<td>Alturas</td>
</tr>
<tr>
<td>Bob Lokken</td>
<td>WhiteCloud Analytics</td>
</tr>
<tr>
<td>Brenda Sherwood</td>
<td>City of Meridian</td>
</tr>
<tr>
<td>Brian Larsen</td>
<td>Stoel Rives</td>
</tr>
<tr>
<td>Bruce Davidson</td>
<td>Wells Fargo</td>
</tr>
<tr>
<td>Cameron Arial</td>
<td>City of Meridian</td>
</tr>
<tr>
<td>Celynda Roach</td>
<td>CableOne</td>
</tr>
<tr>
<td>Cheryl Charlton</td>
<td>Idaho Digital Learning Academy</td>
</tr>
<tr>
<td>Chris Taylor</td>
<td>Fisher’s Technology</td>
</tr>
<tr>
<td>Cornelis J. (Neels) Van der Schyf</td>
<td>Idaho State University</td>
</tr>
<tr>
<td>Darren Schuldheiss</td>
<td>KeyBank</td>
</tr>
<tr>
<td>Earl Sullivan</td>
<td>The CORE</td>
</tr>
<tr>
<td>Ernie Satterthwait</td>
<td>Scentsy</td>
</tr>
<tr>
<td>James Price</td>
<td>Clearwater Analytics</td>
</tr>
<tr>
<td>Janet Nelson</td>
<td>University of Idaho</td>
</tr>
<tr>
<td>Jeff Burges</td>
<td>DataSite</td>
</tr>
<tr>
<td>Jeff Leonnig</td>
<td>Involta</td>
</tr>
<tr>
<td>Jerry Henley</td>
<td>Sorenson Capital</td>
</tr>
<tr>
<td>John Abreu</td>
<td>Portneuf Medical Center</td>
</tr>
<tr>
<td>John Stiffler</td>
<td>Boise Cascade</td>
</tr>
<tr>
<td>John Zarian</td>
<td>Idaho Mediation Group</td>
</tr>
<tr>
<td>Jon Bauer</td>
<td>Hawley Troxell</td>
</tr>
<tr>
<td>Kevin Habauer</td>
<td>Healthwise</td>
</tr>
<tr>
<td>Mark Rudin</td>
<td>Boise State University</td>
</tr>
<tr>
<td>Mark Wennstrom</td>
<td>Saint Alphonsus</td>
</tr>
<tr>
<td>Matt Klinger</td>
<td>Fiberpipe</td>
</tr>
<tr>
<td>Nic Miller</td>
<td>City of Boise</td>
</tr>
<tr>
<td>Reid Stephan</td>
<td>St. Luke’s</td>
</tr>
<tr>
<td>Rick Aman</td>
<td>College of Eastern Idaho</td>
</tr>
<tr>
<td>Stephen Cilley</td>
<td>Ataraxis</td>
</tr>
<tr>
<td>Tammy deWeerd</td>
<td>City of Meridian</td>
</tr>
<tr>
<td>Tara Thue</td>
<td>AT&amp;T</td>
</tr>
<tr>
<td>Todd Schwarz</td>
<td>College of Southern Idaho</td>
</tr>
</tbody>
</table>
Sometimes what you know is who you know

Deloitte Private delivers audit, tax, consulting, risk and financial advisory services tailored to the needs of private companies. Giving clients just one advisor to know for a whole lot of knowhow. Connect at deloitte.com/us/private.

Copyright © 2018 Deloitte Development LLC. All rights reserved.
LAWYERS WHO KNOW HOW TO ALLOCATE RISK

Every deal comes with exciting opportunities and unique risks. Stoel Rives’ lawyers work with clients to navigate and mitigate those risks to maximize the outcome for our clients.

www.stoel.com
On December 2017, Intuit announced its acquisition of Eagle, Idaho-based time tracking and scheduling software company TSheets. Founded in 2006 by entrepreneur Matt Rissell and software developer Brandon Zehm, TSheets was designed to make time tracking easier and more accurate for employees, no matter where they work, and cut costs for employers who want to track how time is allocated in their business.

As it stands, TSheets is the leading time tracking and scheduling software for payroll and invoicing. And the company’s cloud-based mobile app comes complete with GPS tracking and facial recognition. Plus, it’s the No.1 rated and requested time tracking app on apps.com boasting over 14,000 five-star reviews online.

TSheets has been named the Best Place to Work in Idaho for three consecutive years, has been called Idaho’s startup “darling” by the New York Times, and is quickly growing into its lofty ambitions.

The acquisition means TSheets becomes part of a much larger business and finance software ecosystem. In case you missed the Super Bowl commercial featuring the Intuit Giant, Intuit takes pride in powering small business prosperity with integral software brands like QuickBooks, TurboTax, and Mint.

As TSheets transforms into TSheets by QuickBooks, their story grows from maintaining a long-standing partnership to operating together to improve time tracking accuracy, payroll, and insights for businesses worldwide.

**Welcoming TSheets by QuickBooks**

TSheets released their integration with QuickBooks back in 2012. And as they continued to study the QuickBooks model, they realized building meaningful relationships with accounting professionals could be an incredibly valuable channel for growth.

“It’s very clear that no other company has built as quality or as many relationships with the accounting industry as Intuit and QuickBooks,” said Rissell.

Working closely with accountants and bookkeepers to build those relationships meant TSheets could earn referrals quickly, but it would take dedicated employees to earn their trust and maintain those relationships.

“They truly care about the accountants, and they care about you as a human being, your life, and they want to build a relationship with you,” said Rissell, speaking to what makes his team members stand out.

Another part of that special sauce, undoubtedly, is the company’s amazing customer experience and internal culture, which, Rissell says, will be positively impacted by the acquisition. In his most recent all-company Q&A, Intuit CEO Brad Smith celebrated Rissell as a world-class leader with an amazing team. The sentiment affirmed Intuit, No. 13 on Fortune’s Best Companies to Work For in 2017, is dedicated to the unique culture and exemplary customer service TSheets is known for.

“Just as we can learn from them, we have things to bring to the table as well,” said Rissell.

**The Treasure Valley is the place to be**

Intuit is excited to hold a location in Idaho and plans to build out the new Eagle campus, with plans to add at least 100 employees
in the next 12 months. As tech companies like Intuit settle into the Treasure Valley, the Boise area will only continue to attract talent from all over the country.

TSheets employees who consider themselves transplants are excited to take advantage of Boise's enthusiastic four-season outdoor recreation scene, the lower cost of living, exciting nightlife, and events like the Treefort Music Fest and JaiAlai.

Boise's small-city charm is quickly turning the City of Trees into a burgeoning tech hub. The Idaho Technology Council even reported Idaho is ranked second among emerging technology states. This is supported further by a small business-friendly government and institutions like Boise State University, the College of Idaho, Trailhead, and Jack's Urban Meeting Place offering education and inspiration for young people and entrepreneurs.

What's next for TSheets by QuickBooks?
As TSheets continues to double in size and scope each year, the thought of slowing down has never been an option for the young, self-proclaimed “scrapy” company. Even with an acquisition like this one, TSheets employees still have their eyes on the prize: to help small businesses succeed.

It has been a wild ride for those who've seen TSheets grow from a tiny team to being part of a company as influential as Intuit. Principal Engineer and co-founder Brandon Zehm says the acquisition has only made the developers more driven to do the best work of their lives.

“Our focus is on making our product even more accessible and powerful by leveraging Intuit's platform,” said Zehm. “As we join forces with some of the biggest and brightest in our field, I'm excited to be part of the team that puts our time tracking product in the hands of millions of employees.”

Echoing that sentiment, Rissell said the team will remain scrappy and energized no matter how big they get. “Our vision of TSheets stays the same. This just accelerates it. It just makes it bigger, faster, stronger,” he said.

Want to keep up with Idaho's tech darling? Follow TSheets by QuickBooks at blog.tsheets.com.
We focus on the egg so you can watch over the nest.

The most important thing to us is helping our members succeed. Maybe that’s one reason the number one credit union in Idaho became the number one credit union in the country.*

• 1 in 6 Idahoans are ICCU members
• Helping members achieve financial success for over 77 years
• Full range of both personal and business financial services
• 33 branches throughout Idaho to serve you
• 24/7 access with eBranch Online and Mobile Banking

*As ranked by S&P Global Market Intelligence

Join 300,000+ Idahoans and become a member.

WE BELIEVE being rich has little to do with wealth.
In recent years, Idaho Central Credit Union (ICCU) has seen remarkable growth as an organization in both membership and employees. Such growth requires the innovative use of technology to operate more effectively and maintain excellent service that is personable, relevant, accurate, secure, and speedy. Idaho Central depends on its adept Information Technology (IT) Department of over 50 team members to provide service to its statewide membership base.

Hiring the right people is key to ICCU’s success. For five years in a row, ICCU has been voted the #1 Best Place to Work in Idaho out of large corporations and #1 Top Performing Credit Union in the nation, two honors reached simultaneously thanks to dedicated and talented employees. In January 2018, ICCU hired its 1,000 employee and surpassed 300,000 members. CEO, Kent Oram, began his career at ICCU in IT. It is with his vision that Idaho Central has continued to grow its IT department and to move forward with a new data center expansion in Chubbuck, Idaho. This project is scheduled to be completed in 2019.

In 2017, a new Innovations Team within ICCU’s IT department was created. Three research engineers and two designers work with the Director of Innovation to dedicate their full attention to provide innovative solutions to operational needs, whether it is in member interface and service or with internal processing and effectiveness.

One project run by the Innovations Team is Idea Central, launched in September 2017. This proprietary idea platform promotes innovations crowdsourced internally. In this platform, team members can generate ideas and collaborate with other employees to improve operations, whether with a product, system, or service. By February 2018, fourteen of the crowdsourced ideas were already fully implemented. Over 293 ideas had been generated with 720 comments, and over 1/3 of those ideas deal with IT related topics. All ideas are in some phase of review, whether archived and on hold for a later time, or in review and prioritized for possible immediate implementation. The whole organization collaborates for innovative support and services in technology.

For a company its size, ICCU is cutting edge in technology provided to its members and employees. One level of service is with eBranch, ICCU’s online banking, that allows for bill pay, easy transfers, and account management at the members’ fingertips. Recently, Face ID was added to the eBranch app and more ideas are in development. Advances are being made in other online application fields while maintaining security and privacy for all accounts.

An additional service that combines internal and external service is with the use of OnBase. On October 19, 2017, Idaho Central Credit Union decked headlines across the nation for winning Hyland’s 2017 Financial Services OnBase Innovation Award at the CommunityLIVE user conference in Las Vegas, Nevada. OnBase is a software program that standardizes workflow processes to improve speed and accuracy, which consequently improves member experiences.

In order to win this award, there were a couple of phases. In the first phase, an Idaho Central team member submitted a proposal of how Idaho Central uses OnBase innovatively. Of all the submissions, the best three financial services submissions were selected. Each worked with a partner at Hyland to create a presentation of the proposal, and the proposals were anonymously presented by a third party so no favoritism would be shown. In a peer group of other professionals who also utilize OnBase, Idaho Central’s innovative solution was voted first place.

The extent of OnBase use is no coincidence. Dedicated team members focus their attention on OnBase development to help all departments formulate smoother processes. From home loans to consumer loans, ICCU efficiently and effectively completes process forms within the organization in record time. What may take some organizations days (if not weeks) to approve will take ICCU hours. Many community partners like to work with Idaho Central for the seamless process and reliability, not to mention, the great people.

As of February 2018, Idaho Central Credit Union’s innovative team members designed and built over 114 different OnBase workflows which are actively used, and 44 more OnBase workflows were in development. In the first two months of 2018 alone, nearly 1 million documents were processed through OnBase.

These are just a few examples of how Idaho Central is making waves with innovative solutions in Information Technology. Idaho Central Credit Union is proud of its team members who constantly work to improve services and build the larger IT community of Idaho.
In order to better address the diverse and rapidly changing needs of Idaho’s technology community, Boise State University’s Graduate College and Division of Research and Economic Development, are proud to announce the formation of Idaho’s first Computing Ph.D. program. This cutting-edge, interdisciplinary program is designed to encompass expertise and research opportunities across a spectrum of computing fields under a single, high-quality research doctorate.

The program brings together faculty members from departments across the university, including Biological Sciences, Chemistry and Biochemistry, Civil Engineering, Computer Science, Electrical and Computer Engineering, Geosciences, Economics, Information Technology Management, Materials Science and Engineering, Mathematics, Mechanical and Biomedical Engineering, and Physics. Within this broad reach lies its strength: faculty and students are able to leverage a unique set of approaches, skills and expertise that enable and complement their research efforts, and will train graduate students to adeptly tackle, from multiple angles, the diverse challenges arising in the field of technology.

This doctoral program is designed with future employers in mind. For instance, demands for highly skilled data professionals in Idaho and across the nation are dramatically growing. In the field of cybersecurity alone, the projected job growth for analysts is 28% over the next eight years, according to the Bureau of Labor Statistics. Boise State’s new Computing Ph.D. program is addressing the technology sector’s vital and expanding job market head-on with field emphases in Computational Science and Engineering, Computer Science, Cybersecurity and a forthcoming emphasis in Data Science.

In Boise State’s Computing Ph.D. program, graduate students learn the skill sets required to apply principles of computational mathematics, computer science, and domain sciences to invigorate and advance multidisciplinary science. The program prepares the growing rank of computational scientists who are critical to the competitiveness and survival of technology companies.

The doctoral students in this new program read and learn widely and deeply in order to understand complex phenomenon. They organize and analyze large amounts of information, carry out complex tasks with minimal supervision, and manage complicated projects. This deep integration of knowledge allows graduates to extract insight and draw conclusions that produce technological advancements that go beyond what has been previously commonplace, or sometimes even possible, from within the bounds of most technology. Upon completion, our Computing Ph.D. graduates possess the skills and confidence to lead research and development efforts, versus simply participate in them.

In addition, having a robust doctoral program like Boise State’s new Computing Ph.D. program on campus enhances the undergraduate education experience for countless students. As our research capabilities grow, thanks to active faculty and graduate student engagement, opportunities for undergraduates to participate in these complex computational projects and cutting-edge research also grows. This experiential learning bolsters student engagement and inspires many to consider research fields and career opportunities they might otherwise overlook.

At Boise State, we are educating future generations of tech-savvy data professionals with the diverse skill sets and confidence to solve the tech industry’s most intractable problems. Our vision is to create a workforce that embraces computation and data analytics for complex problem solving in every sector of society, from traditional science and engineering domains to such key areas as national security, public health and economic innovation.

Idaho’s First Computing Ph.D. Program

www.idahotechcouncil.org
CREATING NEW CONNECTIONS BETWEEN THE UNIVERSITY AND THE REGION WE SERVE EVERY DAY

Boise State University’s Graduate College, and Division of Research and Economic Development, proudly celebrate the new Ph.D. in Computing - a program that provides interdisciplinary expertise and research with a single doctorate.

computing.boisestate.edu
Make your story great

Perkins Coie helps companies of all sizes make the right connections to grow their concepts into great companies.

YOU STARTED HERE.  NOW MOVE FORWARD WITH THE RIGHT TEAM.
Joshua Nelson, senior counsel at Perkins Coie LLP, focuses his practice on the strategic development and monetization of patent portfolios for companies in every stage of growth. Joshua has over a decade of experience counseling clients in all aspects of patent portfolio management, including the preparation and prosecution of patent applications, patent licensing and litigation, and portfolio acquisitions and sales. He has represented clients in a wide variety of industries, including semiconductor manufacturing and packaging, computer hardware, computer networking, telecommunications, aerospace, software, and image and video processing.

Prior to joining Perkins Coie, Joshua served as patent counsel for several leading global technology companies, where he managed patent portfolios comprising thousands of patents and directed the filing of hundreds of U.S. and foreign patent applications every year. He also helped clients to develop and implement intellectual property management programs for the early identification and strategic protection of high-value innovations.

Joshua is active in Idaho’s technology community, including the Idaho Technology Council. He sits on the board of the directors for the Discovery Center of Idaho and also served as a presenter at the develop.idaho conference in 2017.

About Perkins Coie
Perkins Coie is a leading international law firm that is known for providing high value, strategic solutions and extraordinary client service on matters vital to our clients’ success. With more than 1,000 lawyers in 19 offices across the United States and Asia, we provide a full array of corporate, commercial litigation, intellectual property and regulatory legal advice to a broad range of clients, including many of the world’s most innovative companies and industry leaders as well as public and not-for-profit organizations.

Perkins Coie has several cross-practice industry groups that focus on emerging technologies, including Artificial Intelligence, Machine Learning and Robotics; Augment Reality / Virtual Reality and Mixed Reality; Blockchain Technology & Digital Currency; and Autonomous Vehicles Systems.

Joshua Nelson, Senior Counsel
Joshua Nelson focuses his practice on the strategic development and monetization of patent portfolios for companies in every stage of growth. Joshua has over 10 years of experience counseling clients in all aspects of patent portfolio management, including the preparation and prosecution of patent applications, patent licensing and litigation, and portfolio acquisitions and sales.
“Show me the money!” Or should it be, “Show me your money, please”? For growing companies, securing outside funding is often necessary but not always easy. Generally, there are three categories of outside funding: traditional borrowing, private equity (professional investors), and friend/family investors (non-professional investors). A growing company seeking outside funding should consider all three categories as each has its advantages and disadvantages.

**Traditional Borrowing**
With traditional borrowing, companies borrow from banks and capital comes in the form of a loan. The basic types of bank financing include lines of credit, credit cards, business loans (secured or unsecured, short or long term), and equipment financing. Commercial loans often offer comparatively low interest rates, which allow companies access to capital while controlling borrowing costs. Additionally, the complexities and risks associated with securities law compliance (discussed below) are typically “non-issues.”

One key reason for companies to consider traditional borrowing, as opposed to private equity, is it allows owners to retain complete ownership of their company. However, traditional borrowing is highly regulated at both the federal and state levels, which creates certain barriers to entry. Qualification for a commercial loan of any significant value typically requires solid business credit and a convincing proposal assuring against business failure. This can be a considerable obstacle for companies with little or no credit/business history. Also, owners should be prepared to pledge collateral (business assets and/or personal assets) and personally guarantee the loan. Lenders may further require an accounting of how the borrowed money will be spent and restrict what may be done with the collateral securing the loan. Nevertheless, typically reasonable loan terms and the ability to retain full ownership of the business makes traditional borrowing an attractive way for growing businesses to raise capital.

**Private Equity (Professional Investors)**
This type of capital generally comes from venture capital, angel investors, or private equity investors. Venture and angel capital typically means investments of smaller sums focused on early-stage companies with high growth potential. On the other hand, private equity typically means funds from “private equity firms” involving investments of larger sums, often targeted at certain business sectors. Regardless of the subcategory, this capital source commonly involves the purchase and sale of securities, which are broadly defined to include almost every type of investment structure used by these investors.

Sales of securities are subject to numerous federal and state laws, which generally require any securities offering to either be registered with the appropriate regulatory body or qualify for an exemption. Private equity investors typically qualify as “accredited investors” making it relatively easy to qualify for related exemptions under applicable securities regulations. Unlike traditional borrowing, this capital source will likely require giving up some of the company’s ownership. The more capital a company requires, the more control/equity it may need to relinquish. These investors often command a seat on the company’s board of directors, implement strategic initiatives and operational guidelines, set requirements for future capital infusions, and otherwise exert control over company’s operations. Given this inherent hands-on approach, companies should carefully pre-qualify their potential investors and ensure their respective visions and definitions of success and value align. Often more capital is available through these investors when compared to traditional bank lending and this approach can relieve the company of debt service obligations. Moreover, these investors may provide managerial and technical expertise, which can turn the hands-on approach into a positive for all owners – a more profitable business.

**Friends/Family (Non-Professional)**
Two examples of non-professional capital sources are investments by friends/family and crowdfunding. Raising capital from friends and family may appear straightforward but should be considered carefully and approached cautiously. Information regarding the business prospects and the nature of the investment should be clear and in
writing. The company should ensure the personal relationship can handle the stress of the deal, the ups and downs of the business, and the potential loss of the investment. Most importantly, treat this source of capital as a real business transaction with all the related formalities (e.g., disclosures, purpose, repayment schedule, interest terms). In addition, these transactions almost always involve the sale of securities and there is no “friends and family” exemption to securities laws. In fact, most securities laws are designed to protect investors in this category. Nevertheless, with the right approach, this can be a very worthwhile and rewarding source of capital.

Crowdfunding typically involves raising smaller amounts of capital from a larger number of (typically unaccredited) investors. As a result, crowdfunding spans both the private equity and non-professional capital categories. Initially, there were two general types of crowdfunding, donation-based and rewards-based, which do not involve the sale of securities but rather donations or cash in exchange for products, etc. In 2016 a third type, equity-based crowdfunding, was born when Regulation Crowdfunding ("Reg CF") became effective. Equity-based crowdfunding works much like private equity, capital in exchange for a share of the company, but Reg CF provides an exemption from certain registration requirements that may otherwise apply to securities. Nevertheless, depending on the crowdfunding method chosen, a company will still be obligated to make substantial disclosures to potential investors. Crowdfunding may also allow companies to raise capital without surrendering the level of control common with other forms of private equity funding. But, while no one investor may command significant control, more (often unsophisticated) equity holders does mean increased complexity in actions requiring or involving shareholder voting. Ultimately, depending on the company’s eligibility and goals, crowdfunding may be an excellent option for capital funding.
When your business requires sophisticated legal advice, look to Idaho’s premier, full service law firm. Our customized approach, The Hawley Troxell Way, uses a team of attorneys or one-to-one counsel to meet your specific legal needs. And, best of all, our nationally renowned legal services come with a local address.
Up or Out
Successfully Navigating the Three Stages of a Business Life Cycle

Building a business can be one of the most rewarding endeavors you ever undertake. The rewards take many forms, including developing a product or service that somehow makes the world a better place, creating jobs that help feed families, and generating significant financial returns for the business owners. However, as with any deeply rewarding endeavor, building a business will likely be the most difficult and challenging thing you ever do. Having witnessed firsthand the development of dozens of companies, I’ve come to appreciate a simple “Up or Out” framework that captures three critical stages of a business life cycle.

1. Building Believers
A business seed is planted by someone having an idea, inventing a product, or devising a new service. Before that seed can blossom, the entrepreneur must go through the important work of “building believers.” Those believers include potential customers, willing investors, supportive family members, able employees, and necessary partners. The process of building believers can happen very quickly, or take years, and the degree of difficulty of building believers increases depending on the scale and complexity of the concept. Failure to build and sustain believers ultimately results in the business failing, so this is a critical foundation to establish.

2. Proving the Business Model
If a solid foundation of believers is in place, the next critical stage of business development involves proving the business model. Said differently, you can’t confuse a good idea, innovative product, or helpful service with a good business. The business model is the system behind the product or service that generates revenues within a cost structure that ultimately is capable of delivering profits. While the business may require a certain level of scale before profits materialize, this second stage of business development is critical because it ultimately determines if there is a commercially viable path for the business to continue. While there are rare examples of businesses operating unprofitably for years (which is only possible because they enjoy a very strong foundation of believers), successfully propelling a business to profitability is a key milestone in the life of a business. Once achieved, your base of believers becomes even more secure, and you can now enter the final phase...

3. Managing for Ongoing Growth and Profitability
With strong believers and a proven business model, you’ve now earned the right to scale the business. This phase will hopefully last for years, decades, or even centuries. This phase involves refining and optimizing the business model, and developing the organization, systems, and processes that allow the business to consistently operate and continuously improve. The business is a “living organism,” operating in a dynamic and competitive environment, so constant care is needed to course-correct and adapt. It surely involves enhancing and refining the original product or service, or developing completely new products or services. It may also involve dramatic business model changes to maximize revenues or lower costs in order to remain competitive.

Perhaps the most important thing to understand about this “Up or Out” framework is that different people, practices, and metrics are required to succeed in each phase of the business building journey. It is critical to understand when you are moving from one stage to the next, and it is paramount to have the right people in the right positions as you tackle each phase. It is the exception rather than the rule for founders or executives to successfully span all three phases, so astute founders and/or board members should take great caution to ensure they understand the phase in which the business is positioned, the key priorities that need to be accomplished in that phase, and that the right people are on board and properly directed to accomplish those priorities.

About Banyan Ventures
Banyan Ventures was formed over 15 years ago with a mission to provide both capital and leadership to high performing growth companies in the Mountain West. Banyan helps companies make the critical transitions as they navigate between the 2nd and 3rd stages of business development described above. Scott Jorgensen is currently leading Banyan’s development in Idaho with plans to build a local Idaho leadership team to invest in and grow Idaho companies.
Holland & Hart has been a part of the food & beverage industry for decades, helping clients address legal issues that arise from farm to table and everything in between. We are proud to have clients from coast to coast in cities across the nation.

Holland & Hart is a proud supporter of the 2018 Capital Connect Conference.

Alison Johnson
208.383.3933 | agjohnson@hollandhart.com
800 West Main Street, Suite 1750
Boise, ID 83702
First Interstate Bank is a community banking organization headquartered in Billings, Montana. Since 1968, First Interstate has grown from a single bank to more than 120 locations throughout Montana, Wyoming, South Dakota, Idaho, Oregon and Washington.

When First Interstate founder, Homer Scott, Sr., first purchased Bank of Commerce in Sheridan, Wyoming, he envisioned an exemplary bank with roots that would grow deep in the community. For Homer, the formula was simple: take the best possible care of your customers, your employees, and the place you call home. Leading his bank with disciplined business practices and a long-term perspective, Homer watched the company's roots strengthen. Time passed, the company grew, and a new name was established, yet the values Homer instilled stayed the same.

Today, our dedication to our founder's values of customer satisfaction, creative management, productive employees, shareholder value and community involvement remains unwavering. Driven by strong corporate and family values, First Interstate is committed to providing exemplary customer service, exceeding customer expectations with our products and services, and supporting the communities we serve.

Giving back through donations, event sponsorships, and volunteer efforts is something engrained in the ethos of every First Interstate employee—in fact, it's even written into our corporate values. Over the last 25 years, the First Interstate BancSystem Foundation has contributed more than $20 million dollars and 154,000 volunteer hours to the places we call home.

Offering a full suite of banking, lending, and business services, First Interstate strives to deliver on the promise to provide the right product to the right customer at the right time. To learn more, visit us at firstinterstate.com.
Technology Talent and Recruiting

Boise Roots
Idaho and Utah Market Focus

Cost Effective, Boutique Recruiting for Technology, Sales and Executive Leadership

Strict Attention to Quality Control and Culture
Deep Local Talent Pools in Boise and Salt Lake
Relocation Reach into Bay Area, Seattle, Portland and Denver Markets

Tim Fitzpatrick, President | 208-559-3660 | tim@asantealliance.com
Public Offerings
<table>
<thead>
<tr>
<th>Company</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bare Metal Standard</td>
<td>$3,000,000</td>
</tr>
<tr>
<td>Micron Technology</td>
<td>$1,190,000,000</td>
</tr>
<tr>
<td>PetIQ.</td>
<td>$115,000,000</td>
</tr>
</tbody>
</table>
Bare Metal Standard Inc. provides commercial kitchen grease exhaust cleaning services.

**Transaction Details**

- **Amount**: $3,000,000
- **Date**: 18-Jan-17
- **Description**: BareMetalStandard raised $3 million in its initial public offering under the ticker symbol of BRRM on January 18, 2017. A total of 6,000,000 shares were sold at a price of $0.5 per share. The total proceeds, before expenses, to the company was $3 million.

**Company Information**

- **Principal**: Jeff Taylor, Project Coordinator
- **CFO**: James Bedal
- **Founded**: 2015
- **Address**: 3604 Banner Ave, Boise, Idaho 83709
- **Phone**: (208) 898-9379
- **Website**: baremetalstandardidaho.com

Micron Technology, Inc. provides semiconductor systems worldwide. The company operates through four segments: Compute and Networking Business Unit, Storage Business Unit, Mobile Business Unit, and Embedded Business Unit. It offers DDR3 and DDR4 DRAM products. The company also provides NAND products, which are electrically re-writeable, non-volatile semiconductor memory, and storage devices; client solid-state drives (SSDs) for notebooks, desktops, workstations, and other consumer applications; enterprise SSDs for server and storage applications; cloud SSDs; and multi-chip package and managed NAND products. The company was founded in 1978 and is headquartered in Boise, Idaho.

**Transaction Details**

- **Amount**: $1,190,000,000
- **Date**: 10-Oct-17
- **Description**: Micron Technology raised $1.19B in common stock to retire several debts on October 10, 2017.

**Company Information**

- **Principal**: Sanjay Mehrotra, CEO
- **CFO**: Ernie Maddock, CFO
- **Founded**: 1978
- **Address**: 8000 S. Federal Way, P.O. Box 6, Boise, ID 83707
- **Phone**: (208) 368-4000
- **Website**: micron.com

PetIQ is a provider of branded and generic pet pharmaceuticals.

**Transaction Details**

- **Amount**: $115,000,000
- **Date**: 21-Jul-17
- **Description**: The company raised $115 million in its initial public offering on the NASDAQ stock exchange under the ticker symbol of PETQ on July 21, 2017.

**Company Information**

- **Principal**: Cord Christensen
- **CFO**: John Newland
- **Founded**: 2010
- **Address**: 500 E. Shore Dr., Ste 120, Eagle, ID 83616
- **Phone**: (208) 939-8900
- **Website**: petiq.com
Local Expertise, Local Decision Making.

Chase is committed to helping mid-sized businesses across Boise achieve their goals. Our commercial banking team offers global capabilities and specialized industry expertise, all delivered and serviced locally.

To learn more, please contact:
Greg Smith
Market Executive
(208) 608-8611
gregory.d.smith@chase.com
## Private Placements

<table>
<thead>
<tr>
<th>Company Name</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ahhsome Relaxation</td>
<td>$150,000</td>
</tr>
<tr>
<td>Alertsense</td>
<td>$5,863,348</td>
</tr>
<tr>
<td>American CuMo Mining Corp</td>
<td>$100,000,000</td>
</tr>
<tr>
<td>American Ostrich Farms</td>
<td>$1,400,000</td>
</tr>
<tr>
<td>American Semiconductor</td>
<td>$350,730</td>
</tr>
<tr>
<td>AppDetex</td>
<td>$5,500,000</td>
</tr>
<tr>
<td>BannerSolar</td>
<td>$50,000</td>
</tr>
<tr>
<td>BiologIQ</td>
<td>$2,000,000</td>
</tr>
<tr>
<td>Buddy Pegs</td>
<td>$165,159</td>
</tr>
<tr>
<td>Cauze</td>
<td>$710,000</td>
</tr>
<tr>
<td>Continuous Composites (CC3D)</td>
<td>$710,000</td>
</tr>
<tr>
<td>Covr Financial Technologies</td>
<td>$5,000,000</td>
</tr>
<tr>
<td>Cradlepoint</td>
<td>$90,031,000</td>
</tr>
<tr>
<td>Dental Innovations</td>
<td>$150,000</td>
</tr>
<tr>
<td>Emmersion Learning</td>
<td>$600,000</td>
</tr>
<tr>
<td>Forsta</td>
<td>$260,000</td>
</tr>
<tr>
<td>GenZ</td>
<td>$358,029</td>
</tr>
<tr>
<td>Gold Torrent</td>
<td>$13,250,000</td>
</tr>
<tr>
<td>Granatus Septem</td>
<td>$175,225</td>
</tr>
<tr>
<td>Idaho CuMo Mining Corporation</td>
<td>$103,207,721</td>
</tr>
<tr>
<td>IdeaRoom</td>
<td>$71,515</td>
</tr>
<tr>
<td>International Isotopes</td>
<td>$3,434,550</td>
</tr>
<tr>
<td>LeanLaw</td>
<td>$332,000</td>
</tr>
<tr>
<td>Lignetics</td>
<td>$8,800,000</td>
</tr>
<tr>
<td>Melni Connectors</td>
<td>$1,700,000</td>
</tr>
<tr>
<td>MotoTrax</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>Nanobox</td>
<td>$650,000</td>
</tr>
<tr>
<td>NanoSteel</td>
<td>$27,000,000</td>
</tr>
<tr>
<td>Natural Intelligence Semiconductor</td>
<td>$1,085,000</td>
</tr>
<tr>
<td>New Jersey Mining Co</td>
<td>$1,910,000</td>
</tr>
<tr>
<td>Orfio Technologies (E.I. Spectra, LLC)</td>
<td>$175,000</td>
</tr>
<tr>
<td>Otis Gold Corp.</td>
<td>$5,477,951</td>
</tr>
<tr>
<td>Premier Performance</td>
<td>$6,376,745</td>
</tr>
<tr>
<td>Proskriptive</td>
<td>$200,000</td>
</tr>
<tr>
<td>Prosperity Organic Foods</td>
<td>$1,650,000</td>
</tr>
<tr>
<td>RetroLux</td>
<td>$596,000</td>
</tr>
<tr>
<td>Safeguard Equipment</td>
<td>$300,000</td>
</tr>
<tr>
<td>SmartStory Technologies</td>
<td>$500,000</td>
</tr>
<tr>
<td>SmartStory Technologies (Transilio Inc)</td>
<td>$1,248,984</td>
</tr>
<tr>
<td>Star Gold Corp.</td>
<td>$1,079,885</td>
</tr>
<tr>
<td>Sun Valley Gold</td>
<td>$2,620,600</td>
</tr>
<tr>
<td>Tacsat Networks</td>
<td>$384,000</td>
</tr>
<tr>
<td>Tamarack Aerospace</td>
<td>$7,160,010</td>
</tr>
<tr>
<td>TapTokens</td>
<td>$55,000</td>
</tr>
<tr>
<td>The Car Park</td>
<td>$4,750,000</td>
</tr>
<tr>
<td>The Wylder</td>
<td>$425,000</td>
</tr>
<tr>
<td>Timberline Resources (TLRS)</td>
<td>$4,880,000</td>
</tr>
<tr>
<td>Topo Insurance Group</td>
<td>$141,960</td>
</tr>
<tr>
<td>Vie Active</td>
<td>$2,240,000</td>
</tr>
<tr>
<td>Visitpay</td>
<td>$15,000,000</td>
</tr>
<tr>
<td>xCraft Enterprises</td>
<td>$1,570,000</td>
</tr>
</tbody>
</table>

### Amount Not Disclosed

Polyphaser and Thorne Research
Ahhhsome Relaxation

Offers massage, red light, and infrared heat therapies to boost relaxation and improve health.

Transaction Details

- Amount: $150,000
- Date: 7-Jun-17
- Description: Ahhhsome Relaxation has closed on $150,000 out of a planned $600,000 of angel funding from undisclosed investors as of June 7, 2017. The funding is intended to be used for location expansion.

Company Information

- Principal: Alyce Jeppesen, Owner & COO
- Founded: 2015
- Address: 939 South 25th East Suite 115 Ammon, Idaho 83406
- Phone: (208) 523-1209
- Website: ahhhsomerelaxation.com

KONEXUS (Formerly AlertSense)

KONEXUS, formerly AlertSense, provides emergency alerting and critical communication services.

Transaction Details

- Amount: $5,863,348
- Date: 19-Sep-17
- Description: AlertSense raised $5,863,348 million of angel funding from undisclosed investors on September 19, 2017.

Company Information

- Principal: Dave Smith, CEO
- CFO: Mark Rawlings
- Founded: 1999
- Address: 6149 N Meeker Pl #250 Boise, ID 83713
- Phone: (877) 840-2041
- Website: alertsense.com
American CuMo Mining Corp

American CuMo Mining corporation engages in gold mining through its interest in Calida Gold Project. The Calida Gold Project is managed by Poly Resources, an Idaho subsidiary.

Transaction Details

| Amount  | $100,000,000 |
| Date    | 27-Feb-17    |
| Description |
Poly Resources LLC received a private placement of $100,000,000 from Millenia Minerals.

Company Information

Principal  Shaun Dykes, President and CEO
Founded    1971
638 Millbank Road, Vancouver
BC V5Z 4B7, Canada
604.689.7902
cumoco.com

American Ostrich Farms

Supplier of red meat procured from ostriches.

Transaction Details

| Amount  | $1,400,000 |
| Date    | 8-Aug-17   |
| Description |
American Ostrich Farms raised $1.4 million of seed funding from undisclosed investors on August 8, 2017.

Company Information

Principal  Alexander McCoy, CEO
Founded    2013
20601 S Pleasant Valley Rd
Kuna, ID 83634
(208) 995-8295
americanostrichfarms.com

American Semiconductor

American Semiconductor, Inc., a semiconductor foundry, provides pure-play foundry services for various aspects of wafer fabrication and process development.

Transaction Details

| Amount  | $350,730 |
| Date    | 13-Oct-17 |
| Description |
American Semiconductor raised $350,730 of venture funding from Keiretsu Forum and other undisclosed investors on October 13, 2017.

Company Information

Principal  Doug Hackler, CEO
Founded    2001
6987 W. Targee St.
Boise, ID 83709
(208) 336-2773
americansemi.com
Developer of a SaaS brand protection technology solution focused on protecting corporate brand holders across mobile app stores, marketplaces, websites and domain names.

Transaction Details

| Amount   | $5,500,000 |
| Date     | 23-Mar-17  |
| Description |

AppDetex raised $5.5 million of Series A1 venture funding from lead investor EPIC Ventures on March 23, 2017. The funding will be used to expand its products and accelerate growth.

Provider of a retail marketing platform intended to reduce the negative impact of carbon-based electricity through creative infrastructure re-use and visible demonstration of clean energy generation.

Transaction Details

| Amount   | $50,000    |
| Date     | 17-Aug-17  |
| Description |

BannerSolar closed on $50,000 of convertible debt financing from undisclosed investors on August 17, 2017.

Creator of plastic and bioplastic materials from renewable resources. The company produces a type of thermoplastic starch resin pellets that is recyclable, bio-degradable, and mixable with other types of plastic to increase sustainability.

Transaction Details

| Amount   | $2,000,000 |
| Date     | 1-Feb-17   |
| Description |

BiologiQ raised $2 million of venture funding in the form of convertible notes and warrants from undisclosed investors in February 2017.
Buddy Pegs

**Company Information**

Principal: Jannine Fitzgerald, Co-Founder

Founded: 2014

PO Box 846

Victor, ID 83455

buddypegs.com

**Buddy Pegs**

Buddy Pegs promotes positivity and a healthy lifestyle through children picture books about bicycling.

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
</table>

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$125,000</td>
<td>11-Nov-17</td>
<td>Buddy Pegs raised $125,000 of angel funding from undisclosed investors on November 11, 2017.</td>
</tr>
</tbody>
</table>

Cauze

**Company Information**

Principal: Jason Hausske, CEO

Founded: 2011

300 Main Street Suite 300

Boise, ID 83702

(425) 329-7128

cauze.com

Cauze, formerly known as One4All, is a social giving website where individuals can manage their charitable donations.

**Outside Professionals**

Law Firm: Summit Law

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$710,000</td>
<td>11-May-17</td>
<td>Cauze closed on $55,000 of convertible debt financing from undisclosed investors on May 11, 2017.</td>
</tr>
</tbody>
</table>

Continuous Composites (CC3D)

**Company Information**

Principal: Tyler Alvarado, CEO

Founded: 2013

215 E. Lakeside Ave.

Coeur d’Alene, ID 83814

(509) 499-7202

continuouscomposites.com

CC3D LLC develops a continuously scaled manufacturing solution that focuses on printing functional and lightweight materials.

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$115,000</td>
<td>5-Jan-17</td>
<td>Continuous Composites (CC3D) raised $115,000 according to the Form D records of the SEC.</td>
</tr>
</tbody>
</table>

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$595,000</td>
<td>20-Dec-17</td>
<td>CC3D received $595,000 in funding on December 20, 2017. The transaction included participation from seven investors.</td>
</tr>
</tbody>
</table>
Covr Financial Technologies

Operator of a digital personal insurance platform designed to simplify the insurance buying experience for consumers.

**Transaction Details**

- **Amount**: $5,000,000
- **Date**: 13-Jun-17
- **Description**: Covr Financial Technologies raised $5 million of venture funding from NYCA Partners, Commerce Ventures and Contour Venture Partners on June 13, 2017.

**Company Information**

- **Principal**: Amy Huntington Salerno, CFO & COO
- **Founded**: 2013
- **Address**: 401 W. Front St. Ste 500
  Boise, ID 83702
- **Phone**: (844) 430-2687
- **Website**: covrtech.com

Cradlepoint

Cradlepoint provides secure cloud-managed 3G/4G/LTE networking solutions for the Distributed Enterprise with various locations.

**Transaction Details**

- **Amount**: $1,031,000
- **Description**: Cradlepoint raised $1.031 million of venture funding from undisclosed investors.

**Transaction Details**

- **Amount**: $89,000,000
- **Date**: 8-Mar-17
- **Description**: Cradlepoint raised $89 million of Series C venture funding in a round led by Technology Crossover Ventures on March 8, 2017. Cradlepoint will use the funding to drive continued growth and further capitalize on the disruption in the enterprise wide area networking market as the result of Digital Transformation.

**Company Information**

- **Principal**: Valerie Heusinkveld
- **Founded**: 2006
- **Address**: 1111 W Jefferson Street, Ste. 400
  Boise, ID 83702
- **Phone**: (208) 424-5054
- **Website**: cradlepoint.com

Dental Innovations

Dental Innovations provides video text technology to bridge the treatment recommendation knowledge gap between dentists and their patients.

**Transaction Details**

- **Amount**: $150,000
- **Date**: 3-Jan-17
- **Description**: Dental Innovations raised $150,000 of angel funding from undisclosed investors on January 3, 2017.

**Company Information**

- **Principal**: Michael Boerner, President
- **Founded**: 2016
- **Address**: 12828 W Lasalle St Suite 101
  Boise, ID 83713
- **Phone**: (208) 602-9090
- **Website**: dentalinnovationsinc.com
Emmersion Learning

Developer of an online platform designed to make English language training easy to common people.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>$600,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>8-Dec-17</td>
</tr>
<tr>
<td>Description</td>
<td>Emmersion Learning received $300,321 of angel funding from undisclosed investors on December 8, 2017.</td>
</tr>
</tbody>
</table>

Forsta

Forsta, Inc. develops a messaging application for secure and verified personal and professional online communications and event registration.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>$260,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>23-Feb-17</td>
</tr>
<tr>
<td>Description</td>
<td>Forsta raised $260,000 of angel funding from undisclosed investors on February 23, 2017.</td>
</tr>
</tbody>
</table>

GenZ

GenZ operates as an agricultural engineering company developing spraying system which reduces the off-target movement of pesticides from the sprayed area.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>$358,029</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>11-Jan-17</td>
</tr>
<tr>
<td>Description</td>
<td>GenZ raised $358,029 of Series A2 angel funding from undisclosed investors on January 11, 2017.</td>
</tr>
</tbody>
</table>
Gold Torrent

Gold Torrent, Inc. engages in acquisition and exploration of mining properties in the United States. It holds 70% interest in the Lucky Shot gold project located in Alaska.

Outside Professionals

| Law Firm        | Kane Kessler P.C., Dorsey & Whitney LLP |

Transaction Details

| Amount         | $13,250,000 |
| Date           | 2/13/17     |
| Description    | Gold Torrent, Inc. entered into a convertible preferred note and investment agreement with new investor, Crh Mezzanine Pte Ltd for $2,000,000 on February 13, 2017. Gold Torrent also received US$11,250,000 from a Stream investor, which will be credited to the company’s investment in Alaska Gold. |

Granatus Septem

Granatus Septem, LLC was incorporated in 2016 and is based in Coeur d’alene, Idaho.

Transaction Details

| Amount     | $175,225  |
| Date       | 31-Oct-17 |
| Description| Granatus Septem raised $175,225 of angel funding from undisclosed investors on October 31, 2017. |

Company Information

Gold Torrent

Principal Alex Kunz, CFO
Founded 2006
960 S. Broadway Avenue Ste 530
Boise, ID 83706
(208) 343-1413
goldtorrentinc.com

Granatus Septem

Principal Greg Emerson, Manager
Founded 2016
608 N. W. Blvd Ste 200
Coeur d’Alene, ID 83814
Idaho CuMo Mining Corporation

Provides natural resource exploration and development services. Its portfolio includes molybdenum and gold projects. The company was founded in 2013 and is based in Boise, Idaho. Idaho CuMoCo operates as a subsidiary of American CuMo Mining Corporation.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$100,000,000</td>
<td>7-Jun-17</td>
<td>Idaho CuMoCo received $100 million in a round of funding from Millennia Minerals on June 7, 2017. The investor will acquire 20% stake in the company. The transaction will occur in five tranches through June 30, 2019.</td>
</tr>
</tbody>
</table>

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,169,960</td>
<td>8-Dec-17</td>
<td>On December 8, 2017 Idaho CuMoCo completed the raising of the second and final tranche of its non-brokered private placement of 19,625,688 units at $0.075/unit for total proceeds of CAD $1,471,927.</td>
</tr>
</tbody>
</table>

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$232,169</td>
<td>21-Dec-17</td>
<td>On December 21, 2017, Idaho CuMoCo’s rights offering was completed with 4,453,776 shares issued for net proceeds of $295,742 CAD.</td>
</tr>
</tbody>
</table>

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,805,592</td>
<td>21-Dec-17</td>
<td>On December 21, 2017, Idaho CuMoCo sold $2,300,000 CAD of convertible debentures. The funds will be used to pay off some of the company’s debt and support ongoing work at the CuMo project and Calida Gold project.</td>
</tr>
</tbody>
</table>
IdeaRoom

Company Information
Principal  Russ Whitney, CEO
Founded    2012
910 W Main St #208
Boise, ID 83702
(208) 954-8570
idearoominc.com

IdeaRoom combines an industry-leading 3D product configurator with powerful business analytics to create a complete online sales solution for build-to-order products.

Transaction Details
Amount  $71,515
Date    15-Mar-17
Description  IdeaRoom raised $71,515 of angel funding from undisclosed investors on March 15, 2017.

International Isotopes

Company Information
Principal  Laurie McKenzie-Carter, CFO
Founded    1995
4137 Commerce Circle
Idaho Falls, ID 83401
(208) 524-5300
intisoid.com

International Isotopes, Inc. manufactures a range of nuclear medicine calibration and reference standards, cobalt teletherapy sources, and radioisotopes and radiochemicals for medical research, pharmacy compounding, and clinical application.

Transaction Details
Amount  $3,434,550
Date    3-Mar-17
Description  International Isotopes Inc. (OTCBB:INIS) announced that it has entered into a subscription agreement for private placement of 3,433 series C convertible redeemable preferred shares at a price of $1000.451500 per share for gross proceeds of $3,434,550 on February 17.
LeanLaw

Manufacturer of a cloud based professional services productivity software designed to improve efficiency within legal specific workflows such as timekeeping, invoicing, trust accounting and reports.

Company Information
Principal  Gary Allen, CEO
CFO  Ted Hardshorn
Founded  2015
950 W. Bannock St.Ste 1090
Boise, ID, 83702
(888) 882-3017
leanlaw.co

Transaction Details
Amount  $332,000
Date  2-May-17
Description  LeanLaw raised $332,000 of seed funding from The Gem State Angel Fund as of March 20, 2017. The company will use the funds to expand the engineering team.

Lignetics

Manufacturer of premium wood pellets and presto logs fire logs intended for home heating and barbeque. The company’s heating products platform manufactures wood pellets, fire logs and fire starters for home heating which are 100% renewable and are generated from recycled sawdust at lumber and flooring manufacturing facilities, enabling users with less emission when burned. It offers its products through its “Pres-to-Logs” brand.

Company Information
Principal  Ken Tucker, CEO
CFO  Ted Hardshorn
Founded  1983
31756 Hwy 200 E
Kootenai, ID 83840
(208) 263-0564
lignetics.com

Transaction Details
Amount  $8,800,000
Date  20-May-17
Description  The company received $8.88 million of development capital from undisclosed investors on May 20, 2017.

Melni Connectors

Manufacturer of electrical devices that enable industries to transfer power in a safer, more reliable way.

Company Information
Principal  Armand Eckert
Founded  2010
255 3rd Avenue
Twin Falls, ID 83301
(208) 736-8266
melniconnectors.com

Transaction Details
Amount  $1,700,000
Date  19-Apr-17
Description  Melni Connectors raised $1.7 million of angel funding from undisclosed investors on April 19, 2017.
**MotoTrax**

**Company Information**
- **Principal:** Randy Gentry, Owner
- **Founded:** 2014
- **Address:** 1220 S. Mountain View Road, Unit B, Moscow, ID, 83843
- **Phone:** (208) 310-0818
- **Website:** moto-trax.com

**Transaction Details**
- **Amount:** $1,000,000
- **Date:** 17-Oct-17
- **Description:** MotoTrax raised $1 million of angel funding from Tom Simpson and other undisclosed investors on October 17, 2017.

**Nanobox**

**Company Information**
- **Principal:** Michael Andrus, Secretary
- **Founded:** 2015
- **Address:** 901 Pier View Drive Ste 206, Idaho Falls, ID, 83402
- **Phone:** (801) 396-7422
- **Website:** nanobox.io

**Transaction Details**
- **Amount:** $650,000
- **Date:** 22-Nov-17
- **Description:** Nanobox, Inc. received $650,000 in a round of funding on November 14, 2017.

**NanoSteel**

**Company Information**
- **Principal:** David Paratore
- **CFO:** Rhonda Landers
- **Founded:** 2002
- **Address:** 2399 E 24th N, Idaho Falls, ID, 83401
- **Phone:** (208) 552-5226
- **Website:** www.nanosteel.com

**Transaction Details**
- **Amount:** $27,000,000
- **Date:** 13-Mar-17
- **Description:** NanoSteel raised $27 million of Series 2 venture funding in a deal led by General Motors Ventures on March 13, 2017.
Natural Intelligence Semiconductor

Operator of a semiconductor company intended to develop an artificial intelligence processing technology and platform.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$300,000</td>
<td>6-Jul-17</td>
<td>Natural Intelligence Semiconductor raised $300,000 of angel funding in the form of convertible debt from THV-NIS Investors LLC and Boise Angel Alliance on July 6, 2017.</td>
</tr>
</tbody>
</table>

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$455,000</td>
<td>10-Apr-17</td>
<td>Natural Intelligence Semiconductor was capitalized with $480,000 of funding in the form of convertible debt by friends and family on April 10, 2017.</td>
</tr>
</tbody>
</table>

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$330,000</td>
<td>2-Feb-17</td>
<td>Natural Intelligence Semiconductor was capitalized with $330,000 of funding from founder Paul Dlugosch, and employees Dave Roberts, and Steven R. Narum on February 2, 2017.</td>
</tr>
</tbody>
</table>

Company Information

Principal  Paul Dlugosch, CEO & Founder
Founded  2016
800 W Main St. #1460
Boise, ID, 83702
(208) 401-9335
naturalsemi.com
New Jersey Mining Company is an emerging gold producer headquartered in north Idaho. The Company is focused on diversifying and increasing cash flows through a portfolio of mineral properties.

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>$100,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>17-Nov-17</td>
</tr>
<tr>
<td>Description</td>
<td>New Jersey Mining Company received $100,000 in a round of funding on November 3, 2017.</td>
</tr>
</tbody>
</table>

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>$427,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>6-Mar-17</td>
</tr>
<tr>
<td>Description</td>
<td>New Jersey Mining Company received a private placement of 2,137,500 units at a price of $0.20 per unit for gross proceeds of $427,500 on March 6, 2017.</td>
</tr>
</tbody>
</table>

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>$850,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>28-Mar-17</td>
</tr>
<tr>
<td>Description</td>
<td>New Jersey Mining Company received a private placement of $850,000 on March 28, 2017.</td>
</tr>
</tbody>
</table>

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>$310,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>20-Oct-17</td>
</tr>
<tr>
<td>Description</td>
<td>New Jersey Mining Company received a private placement of 1,041,667 units at a price of $0.24 per unit for gross proceeds of $250,000 on October 20, 2017. The transaction included participation from returning investor H&amp;H Metals Corp. President John Swallow also added $60,000 for a total of $310,000.</td>
</tr>
</tbody>
</table>

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>$222,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>11-Jan-17</td>
</tr>
<tr>
<td>Description</td>
<td>New Jersey Mining Company raised $222,500 on January 11, 2017 according to the Form D records of the SEC.</td>
</tr>
</tbody>
</table>
Orflo Technologies (E.I. Spectra, LLC)

Developer of instrumentation for the cell-analysis industry.

Transaction Details
Amount $175,000
Date 6-Apr-17
Description Orflo Technologies received $175,000 of development capital from an undisclosed investor on April 6, 2017.

Company Information
Principal Ted Ayliffe
Founded 2003
260 Northwood Way
Ketchum, ID 83340
(855) 879-6694
orflo.com/v/vspfiles/home.html

Otis Gold Corp.

Otis Gold Corp. engages in the acquisition, exploration, and development of precious metals deposits in Idaho, the United States. The company’s flagship project is the Kilgore gold project located in Clark County, Idaho.

Transaction Details
Amount $1,526,655
Date 16-Jun-17
Description Otis Gold announced that 13 million warrants were exercised at a price of $.15/each for gross proceeds of $1,950,000.

Company Information
Principal Craig Lindsay, President
Founded 2007
580-625 Howe St
Vancouver, BC, V6C 2T6
Canada
(604) 683-2507
otisgold.com

Transaction Details
Amount $3,951,296
Date 30-Jun-17
Description Otis Gold closed a private placement on February 24, 2017 whereby Agnico Eagle Mines Limited has acquired 14,420,000 common shares of Otis at a price of $0.35 per common share for proceeds of $5,047,000. The proceeds from the transaction shall be primarily used for the exploration of Otis’ Kilgore Gold project located in Clark County, Idaho.
Polyphaser

Manufacturer and distributor of patented radio frequency protection products intended to support communications systems.

Transaction Details

Date: 5/2/17
Description: PolyPhaser was acquired by Infinite Electronics through a leveraged buyout on May 2, 2017 for an undisclosed sum.

Company Information
Principal: Roger Block
Founded: 1982
10701 Airport Road
Hayden ID 83835
(208) 772-8515
polyphaser.com

Premier Performance

Premier Performance distributes automotive aftermarket/performance products.

Transaction Details

Amount: $6,376,745
Date: 21-Nov-17
Description: Premier Performance raised $6,376,745 according to the Form D records of the SEC.

Company Information
Principal: Matt Jordan, Manager
Founded: 1999
278 East Dividend Drive
Rexburg, ID 83440
(208) 227-5655
premierwd.com

Proskriptive

Provider of predictive analytics technology and services designed to connect healthcare organizations with the analytics needed to derive key patient insights.

Transaction Details

Amount: $200,000
Date: 20-Mar-17
Description: Proskriptive closed on $200,000 of convertible debt financing from undisclosed investors on March 20, 2017.

Company Information
Principal: Michael Hollenbeck
Founded: 2014
6205 Franklin Rd, Boise, ID 83709
(208) 629-7992
proskriptive.com
Prosperity Organic Foods

Manufacturer of organic dairy-free, plant-based butter designed for improvement in baking, cooking, and topping.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,650,000</td>
<td>Prosperity Organic Foods raised $1.65 million of venture funding from undisclosed investors as of September 7, 2017.</td>
</tr>
</tbody>
</table>

Company Information

Principal  Meg Carlson
CFO  Koret Hall
Founded  2005
816 W Bannock St #100
Boise, ID 83702
(208) 429-9800
meltorganic.com

Retrolux

Retrolux, Inc. provides a cloud-based lighting sales software solution.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$148,000</td>
<td>Retrolux has closed on $148,000 of a planned $500,000 of convertible debt financing from Woebly Group and other undisclosed investors as of September 6, 2017.</td>
</tr>
</tbody>
</table>

Company Information

Principal  Leif Elgethun, CEO
Founded  2012
1020 W. Main St, Ste 370
Boise, ID 83702
(208) 297-6031
retrolux.com

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$100,000</td>
<td>Retrolux, Inc. announced that it received $100,000 in funding on February 23, 2017. The company issued convertible debt and option, warrant or other right to acquire another security in the transaction.</td>
</tr>
</tbody>
</table>

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$348,000</td>
<td>In addition to the first two rounds, Retrolux raised $348,000 in additional funding during 2017.</td>
</tr>
</tbody>
</table>
Safeguard Equipment

Safeguard Equipment Inc. manufactures and distributes personal protection equipment for customers to ensure safety when working with energized surfaces and conductors.

Transaction Details

| Amount   | $300,000 |
| Date     | 19-Jan-17 |
| Description | Safeguard Equipment raised $300,000 of angel funding in a round led by Spokane Angel Alliance and Avista Utilities on January 19th, 2017. |

Company Information

Principal: Tim Ledford, President
CFO: Brandon Bledsoe
Founded: 2016

418 E Lakeside Ave #115
Coeur d'Alene, ID 83814

(208) 819-9833
safeguardequipment.com

SmartStory Technologies

SmartStory Technologies is an enterprise content delivery and analytics platform company. Its cloud-based platform converts big data into personalized and data-driven video stories.

Transaction Details

| Amount   | $500,000 |
| Date     | 30-Jan-17 |
| Description | SmartStory Technologies raised $500,000 on August 22, 2017 according to the Form D records of the SEC. |

Transaction Details

| Amount   | $1,248,984 |
| Date     | 22-Aug-17  |
| Description | SmartStory Technologies raised $1,248,984 on February 21, 2017 according to the Form D records of the SEC. |

Company Information

Principal: Michael Boerner, Founder
Founded: 2012

3597 E Monarch Sky Ln. Ste 240
Meridian, ID 83646

(208) 258-6100
site.smartstory.com
**Star Gold Corp**

Star Gold Corp. acquires and explores for precious and base metal properties in Nevada. Star Gold Corp. was founded in 2006 and is headquartered in Coeur d'Alene, Idaho.

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>$1,079,885</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>17-Oct-17</td>
</tr>
<tr>
<td>Description</td>
<td>Star Gold Corp raised $1,079,885 on October 17, 2017 according to the Form D records of the SEC.</td>
</tr>
</tbody>
</table>

**Company Information**

Principal: Kelly Stopher, CFO

Founded: 2006

611 E Sherman Ave

Coeur d'Alene, ID 83814

(208) 664-5066

stargoldcorp.com

---

**Sun Valley Gold**

Sun Valley Gold LLC is a privately owned hedge fund sponsor based in Ketchum, Idaho.

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>$1,150,362</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>3-Aug-17</td>
</tr>
<tr>
<td>Description</td>
<td>West Kirkland Mining Inc. announced a subscription agreement for a non-brokered private placement of 19,300,000 common shares at a price of CAD 0.075 per share for aggregate gross proceeds of CAD $1,447,500 on August 3, 2017.</td>
</tr>
</tbody>
</table>

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>$1,470,238</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>1-Aug-17</td>
</tr>
<tr>
<td>Description</td>
<td>Sarama Resources Ltd (TSXV:SWA) announced a non-brokered private placement of CAD $1,850,000 in August 2017.</td>
</tr>
</tbody>
</table>

**Company Information**

Principal: Peter Franklin Palmedo, President

CFO: Sandra Shaw, CFO

Founded: 1990

620 Sun Valley Road

Ketchum, ID 83340

(208) 726-2399

stargoldcorp.com

---

**Tacsat Networks**

TacSat Networks Corporation specializes in the integration, delivery, and sale of tactical rapidly deployable secure wireless communications for emergency response agencies and private sector business continuity.

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>$384,000</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>7-Dec-17</td>
</tr>
<tr>
<td>Description</td>
<td>Tacsat Networks raised $384,000 of angel funding from undisclosed investors on December 07, 2017.</td>
</tr>
</tbody>
</table>

**Company Information**

Principal: Brad Klemek, Founder & CEO

Founded: 2015

210 E 37Th Street #210-8

Garden City, ID 83714

408.689.8248

tacsatnetworks.com
Tamarack Aerospace

Tamarack Aerospace Group, Inc. develops aerodynamic and structural improvements products for aircraft.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$5,010,000</td>
<td>28-Apr-17</td>
<td>Tamarack Aerospace raised $5.01 million of convertible debt funding from undisclosed investors on April 28, 2017. Out of the total amount, $4.08 million has been converted to equity on December 14, 2017.</td>
</tr>
</tbody>
</table>

Company Information

Principal  Nicholas Guida, Founder
Founded     2010
2021 Industrial Dr
Sandpoint, ID 83864
(208) 255-4400
tamarackaero.com

TapTokens

Developer of a discount application designed to connect craft beer brewers with craft beer drinkers. The company's mobile application allows users search for breweries near a user and get discounts.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,150,010</td>
<td>21-Jun-17</td>
<td>Tamarack Aerospace raised $2,150,000 on June 21, 2017 according to the Form D records of the SEC.</td>
</tr>
</tbody>
</table>

Company Information

Principal  David Storey
Founded     2017
2401 S. Owyhee St.
Boise, ID 83705
(208) 297-3588
taptokens.com

The Car Park

The Car Park is a professional parking management company that leases, manages, and owns car parking facilities.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$4,750,000</td>
<td>22-Sep-17</td>
<td>The Car Park raised $4,750,000 according to the Form D records of the SEC.</td>
</tr>
</tbody>
</table>

Company Information

Principal  Barbara Wolfe, COO & Secretary
Founded     2003
702 W. Idaho St. Ste 650
Boise, ID 83702
(208) 336-6597
carparkusa.com
Wylder LLC operates a pizza restaurant. The company was founded in 2017 and is based in Boise, Idaho.

**Transaction Details**
- **Amount**: $425,000
- **Date**: 5-Sep-17
- **Description**: Wylder LLC raised $425,000 on September 5, 2017 according to the Form D records of the SEC.

**Company Information**
- **Principal**: David Rex
- **Founded**: 2017
- **Address**: 501 W. Broad Street
  Boise, ID 83702
- **Phone**: (208) 209-3837
- **Website**: thewylderboise.com

---

Manufacturer of dietary supplements intended to enhance the health and well-being of people worldwide.

**Transaction Details**
- **Date**: 29-Nov-17
- **Description**: The company received an undisclosed amount of financing from Mitsui & Company on November 29, 2017.

**Company Information**
- **Principal**: Tom McKenna
- **CFO**: Scott Wheeler
- **Founded**: 1984
- **Address**: 25820 US-2
  Dover, ID 83825
- **Phone**: (800) 228-1966
- **Website**: thorne.com
Timberline Resources (TLRS)

Timberline Resources Corporation engages in the exploration and development of mineral properties in southern Nevada. TLRC was incorporated in 1968 and is headquartered in Coeur d'Alene, Idaho.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,000,000</td>
<td>13-Apr-17</td>
<td>Timberline Resources received $2 million development capital from an undisclosed investor on April 13, 2017 through a private placement.</td>
</tr>
</tbody>
</table>

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,630,000</td>
<td>21-Sep-17</td>
<td>Timberline Resources raised $1.63 million of angel funding from undisclosed investors on September 21, 2017.</td>
</tr>
</tbody>
</table>

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$1,250,000</td>
<td>21-Dec-17</td>
<td>Timberline Resources Corporation closed non-brokered private placement of 4,166,666 units at $0.30 per unit for gross proceeds of $1,250,000 on December 21, 2017.</td>
</tr>
</tbody>
</table>

Topo Insurance Group

Provider of insurance brokerage services intended to help people save and utilize their earned money.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$141,960</td>
<td>22-May-17</td>
<td>Topo Insurance Group raised $141,960 of angel funding from undisclosed investors on May 22, 2017.</td>
</tr>
</tbody>
</table>
Vie Active

Vie Active offers women’s activewear apparel that can be purchased online via their fashion and fitness boutiques.

Transaction Details
- **Amount**: $2,240,000
- **Date**: 18-Jan-17
- **Description**: Vie Active received $2.24 million of development capital from Miller Investment Management and other undisclosed investors on January 18, 2017.

Company Information
- **Principal**: Noa Ries
- **Founded**: 2012
- **Address**: 351 Leadville Avenue, Ketchum, ID 83340
- **Phone**: (310) 430-0421
- **Website**: vieactivewear.com

Visitpay

Developer of a cloud-based healthcare financial technology platform designed to manage patient accounts.

Transaction Details
- **Amount**: $15,000,000
- **Date**: 7-Nov-17
- **Description**: VisitPay raised $15 million of Series A venture funding in a deal led by Norwest Venture Partners, Flare Capital, and Ascension Ventures on November 7, 2017.

Company Information
- **Principal**: Kent Ivanoff
- **Founded**: 2010
- **Address**: 1555 W. Shoreline Drive Ste 150, Boise, ID 83702
- **Phone**: (208) 343-5035
- **Website**: visitpay.com

xCraft Enterprises

Manufacturer of hybrid drones and flying machines created to take images.

Transaction Details
- **Amount**: $1,070,000
- **Date**: 15-Jun-17
- **Description**: xCraft Enterprises raised $1,070,000 of angel funding via StartEngine on June 15, 2017.

Transaction Details
- **Amount**: $500,000
- **Date**: 24-Feb-17
- **Description**: xCraft Enterprises raised $500,000 of angel funding from Nick Smoot and other undisclosed investors on February 24, 2017. The deal includes $100,00 of convertible debt financing.

Company Information
- **Principal**: Jerry Claridge
- **Founded**: 2013
- **Address**: 313 E. Sherman Avenue, Coeur d’Alene, ID 83814
- **Phone**: (208) 665-1353
- **Website**: xcraft.io
Mergers and Acquisitions
Mergers and Acquisitions

Albertsons ................................................................. $300,000,000
Edgewater Broadcasting ........................................... $350,000
Fossil Gulch Wind Park .............................................. $6,175,000
Gemini Technologies ............................................... $10,000,000
Grote Molen .............................................................. $23,985,500
Idaho CuMo Mining Corporation ......................... $6,573,000
Integra Resources ..................................................... $10,221,725
International Cobalt Corporation ......................... $3,039,320
Ken's Bicycle Warehouse ........................................ $250,000
Micron Technology (MU) ........................................ $89,200,000
Nutrien ................................................................. $100,000,000
Phoenix Global Mining ........................................... $360,120
Revival Gold Inc (Formerly Strata Minerals) ........ $1,082,733
US Cobalt Inc (Formerly Scientific Metals Corp) .... $1,019,245

Amount Not Disclosed
A Company

A Company provides portable restrooms for construction sites and local events.

Outside Professionals

Other Advisor  Generational Capital Markets

Transaction Details

Date  18-Dec-17
Description  United Site Services, Inc. acquired A Company, Inc. on December 18, 2017.

Company Information

Principal  Larry Moore
Founded  1972
3975 S. Eagleson Road P.O. Box 5702
Boise, ID 83705
(208) 362-3000
acoinc.com

Albertsons

Albertsons operates as a food and drug retailer.

Outside Professionals

Law Firm  Simpson Thacher & Bartlett LLP, Schulte Roth & Zabel LLP
Other Advisor  Peter J. Solomon Company

Transaction Details

Date  16-Nov-17
Description  AB Acquisition LLC, a subsidiary of Albertsons Companies Inc., acquired an
unknown minority stake in El Rancho Inc. on November 16, 2017. El Rancho continues to operate as an independent company headquartered in Garland, Texas.

Company Information

Principal  Robert G. Miller, Chairman & CEO
CFO  Robert Dimond
Founded  1939
250 Parkcenter Boulevard
Boise, ID 83706
(208) 395-6200
albertsons.com

Outside Professionals

Law Firm  Perkins Coie LLP, Cooley LLP
Other Advisor  Credit Suisse AG, Eastward Capital Partners, LLC; Greycroft; Techstars Central
LLC; Lerer Hippeau Ventures; Kite Ventures

Transaction Details

Amount  $300,000,000
Date  20-Sep-17
Description  AB Acquisition LLC, a subsidiary of Albertsons Inc., acquired DineInFresh, Inc. for
$300 million on September 20, 2017. DineInFresh will operate as a wholly-owned subsidiary of AB Acquisition.

Transaction Details

Date  31-May-17
Description  Albertsons, LLC acquired Medcart LTC Inc. on May 31, 2017. Under the terms of
the agreement, the MedCart leadership team will remain in place.
BHS Specialty Chemicals

Manufacturer of specialty chemical products intended for food processing and sanitation.

Outside Professionals

Law Firm  Winston & Strawn, Benesch Friedlander, Coplan & Aronoff
Accounting Firm  Crowe Horwarth
Other Advisor  The Jordan Company, Post Capital Partners, Greentech Capital Advisors

Transaction Details

Date  30-Jun-17
Description  BHS Specialty Chemicals was acquired by DuBois Chemicals through a leveraged buyout on June 30, 2017 for an undisclosed sum.

Brothers In Arms Firearms LLC

Brothers In Arms Firearms operates in the firearms business industry.

Transaction Details

Date  13-Jan-17
Description  Brothers In Arms Firearms LLC acquired Specd-Out on January 13, 2017.

Burkhardt Consulting

Burkhardt Consulting offers employee benefit consulting services for employer organizations. As of March 13, 2017, Burkhardt Consulting operates as a subsidiary of Alliant Insurance Services, Inc.

Outside Professionals

Other Advisor  Apollo Investment, HarbourVest Partners, Kohlberg Kravis Roberts and Stone Point Capital

Transaction Details

Date  13-Mar-17
Description  Burkhardt Consulting was acquired by Alliant Insurance Services through a leveraged buyout on March 13, 2017 for an undisclosed amount.
#### Butterfield Industries

Butterfield Industries manufactures airplane parts and equipment. As of December 12, 2017, Butterfield Industries operates as a subsidiary of Raisbeck Engineering, Inc.

**Transaction Details**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>13-Dec-17</td>
<td>Raisbeck Engineering, Inc. acquired Butterfield Industries on December 13, 2017.</td>
</tr>
</tbody>
</table>

**Company Information**

- **Principal**: Wayne Butterfield, Founder
- **Founded**: 1982
- **Location**: 6175 West View Drive, Meridian, ID 83642
- **Phone**: (208) 466-4622
- **Website**: butterfieldindustries.com

---

#### Cornerstone Healthcare

Cornerstone Healthcare, Inc. provides home health and hospice services primarily in the Western United States.

**Transaction Details**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>17-Nov-17</td>
<td>Cornerstone Healthcare, Inc. acquired Excell Home Care &amp; Hospice Inc. and Excell Private Care Services, LLC on November 7, 2017.</td>
</tr>
</tbody>
</table>

**Transaction Details**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>28-Sep-17</td>
<td>The Ensign Group, Inc., parent company of Cornerstone Healthcare, acquired Comfort Hospice Care on September 1, 2017.</td>
</tr>
</tbody>
</table>

**Transaction Details**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>11-May-17</td>
<td>Cornerstone Healthcare, Inc. acquired Voto Home Health on May 1, 2017. Upon approval from the State of Washington, Voto Home Health will be known as Rainier Home Health.</td>
</tr>
</tbody>
</table>

**Transaction Details**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
</table>
Craig Stein Beverages

C. Stein, Inc. distributes beers and ciders, wines, spirits, non-alcoholic and soft drinks, and snacks in Idaho, Oregon, Washington, and Wyoming.

Transaction Details

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>20-Jan-17</td>
<td>Craig Stein Beverages and the Odom Corp acquired Click Wholesale Distributing, Inc. and Click Distributing East, Inc. on January 20, 2017. Simultaneously, C. Stein, Inc. and Odom Corporation will form Northwest Beverages, LLC owned equally by C. Stein, Inc. and The Odom Corporation. The existing Click organizations will continue to operate independently for the foreseeable future.</td>
</tr>
</tbody>
</table>

Company Information

Principal  Craig Stein, CEO
CFO  Rob Schneider, CFO
Founded  1990

4719 Market Street
Boise, ID 83705-5411

(208) 378-0550
csbeverage.com

CT Touring

CT Touring is an online platform that coordinates concerts and entertainment events.

Transaction Details

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>20-Jan-17</td>
<td>CT Touring was acquired by Live Nation (NYSE: LY) for an undisclosed amount on January 20, 2017.</td>
</tr>
</tbody>
</table>

Company Information

Principal  Creston Thornton
PO Box 140056
Boise, ID

cttouringid.com

Dawson Taylor Coffee Roasters

Dawson Taylor Coffee Roasters offers high-quality, direct sourced, specialty coffee blends.

Transaction Details

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>2-Oct-17</td>
<td>Dawson Taylor Coffee Roasters was acquired by Hayden Beverage for an undisclosed amount on October 2, 2017.</td>
</tr>
</tbody>
</table>

Company Information

Principal  Dave Ledgard
Founded  1995

1035 S Lusk St
Boise, ID 83706

(208) 376-2787
dawsontaylor.com
Edgewater Broadcasting

Edgewater Broadcasting, Inc operates radio broadcasting stations. The company was founded in 2003 and is based in Twin Falls, Idaho.

Company Information
Principal: Clark Parrish, President
Founded: 2003
160 Gooding St West Ste B
Twin Falls, ID 83301
(208) 733-3551
edgewaterbroadcasting.com

Outside Professionals
Law Firm: Wilkinson Barker Knauer LLP

Transaction Details
Amount: $350,000
Date: 28-Jul-17
Description: Edgewater Broadcasting, Inc. acquired W244BQ from Educational Media Foundation, Inc. for $350,000 on July 28, 2017.

Edmark Superstore

Kendall Auto Group is an automotive group with 37 car dealerships across three states in the Northwest.

Company Information
Principal: David Edmark, President
Founded: 1927
5911 E Gate Blvd
Nampa, ID 83687
(208) 467-7000
kendallautomall.com

Outside Professionals
Other Advisor: Kerrigan Advisors

Transaction Details
Date: 16-Jan-17
Description: Edmark Superstore was acquired by Kendall Automotive Group for an undisclosed amount on January 16, 2017. The acquisition will enable the acquirer to expand its car dealership business in Idaho, United States.

Enlaso

Provider of language translation services intended to offer easy to understand and comprehensive language translation for companies.

Company Information
Principal: John Watkins, CEO
Founded: 1968
9543 W. Emerald St. Ste 105
Boise, ID 83704
(208) 672-8500
argosmultilingual.com

Transaction Details
Date: 4-Oct-17
Description: Enlaso was acquired by Argos Multilingual for an undisclosed amount on October 4, 2017.
Fossil Gulch Wind Park

A 10.5 megawatt wind farm in Hagerman, United States.

Transaction Details

| Amount      | $6,175,000 |
| Date        | 30-Jun-17  |
| Description | The Fossil Gulch Wind Park was acquired by Greenbacker Renewable Energy Company for $6.175 million on June 30, 2017. This acquisition adds a significant financial diversification to the acquirer's current portfolio of commercial-grade wind farms. |

Company Information

<table>
<thead>
<tr>
<th>Founded</th>
<th>2005</th>
</tr>
</thead>
<tbody>
<tr>
<td>921 South Orchard Street Suite G</td>
<td></td>
</tr>
<tr>
<td>Boise, ID 83705</td>
<td></td>
</tr>
</tbody>
</table>

Gabe’s Auto Parts Inc

Gabe’s Auto Parts Inc owns and operates a chain of retail stores that supply auto parts. As of February 1, 2017, Gabe’s Auto Parts Inc operates as a subsidiary of Baxter Auto Parts Inc.

Transaction Details

| Date       | 1-Feb-17   |
| Description| Baxter Auto Parts Inc. acquired Gabe’s Auto Parts from John Gabrielsen and family recently. Under the terms, Gabe’s Auto Parts will continue to operate with the same employees under the name Baxter Auto Parts. |

Company Information

<table>
<thead>
<tr>
<th>Principal</th>
<th>Fred Keller, Store Manager</th>
</tr>
</thead>
<tbody>
<tr>
<td>Founded</td>
<td>1975</td>
</tr>
<tr>
<td>410 North Franklin Blvd.</td>
<td></td>
</tr>
<tr>
<td>Nampa, ID 83687</td>
<td></td>
</tr>
<tr>
<td>(208) 466-2442</td>
<td></td>
</tr>
</tbody>
</table>

Gemini Technologies

Manufacturer of silencers and other related accessories for firearms.

Transaction Details

| Amount     | $10,000,000 |
| Date       | 7-Aug-17    |
| Description| Gemini Technologies was acquired by Smith & Wesson for $10 million on August 7, 2017. This acquisition will enable Smith & Wesson to reap the benefits of Gemtech’s ability to produce the finest rifle and pistol suppressors. |

Company Information

<table>
<thead>
<tr>
<th>Principal</th>
<th>Ronald Martinez, CEO</th>
</tr>
</thead>
<tbody>
<tr>
<td>CFO</td>
<td>Mark Thompson, CFO</td>
</tr>
<tr>
<td>Founded</td>
<td>1976</td>
</tr>
<tr>
<td>3750 E Pewter Falls Street Suite #100</td>
<td></td>
</tr>
<tr>
<td>Meridian, ID 83642</td>
<td></td>
</tr>
<tr>
<td>(208) 939-7222</td>
<td></td>
</tr>
</tbody>
</table>
gemitek.com
Grote Molen

Manufacturer and distributor of electric and manual grain mills.

Transaction Details

| Amount  | $23,985,500 |
| Date    | 27-Mar-17   |
| Description |
| The company was acquired by BlackRidge Technology for $23,985,000 on March 27, 2017. |

Company Information

Principal: John Hofman, CEO
Founded: 2004
322 W. Griffith Road
Pocatello, ID 83201
BR Tech- (855) 807-8776
thewondermill.com

Idaho CuMo Mining Corporation

Provides natural resource exploration and development services. Its portfolio includes molybdenum and gold projects. The company was founded in 2013 and is based in Boise, Idaho. Idaho CuMoCo operates as a subsidiary of American CuMo Mining Corporation.

Transaction Details

| Amount  | $3,820,000 |
| Date    | 25-Apr-17   |
| Description |
| Idaho CuMoCo acquired the 36 patented mining claims for $1.1425 million on April 25, 2017. Payments will be made upon closing of the agreement, as well as the first, second, and third anniversary of the closing date. The total of all four payments will be $3,820,000. |

Company Information

Principal: Shaun Dykes, President and CEO
Founded: 2013
PO Box 1623
Boise, ID 83701
(208) 352-7272
idahocumo.com

Transaction Details

| Amount  | $463,000 |
| Date    | 3-Mar-17   |
| Description |
| Idaho CuMoCo acquired 20 unpatented mining claims, covering an area of approximately 400 acres adjacent to the Idaho CuMo Project from a group of local prospectors for $463,000 on March 3, 2017. |

Transaction Details

| Amount  | $2,290,000 |
| Date    | 17-Jul-17   |
| Description |
| Idaho CuMoCo acquired mining claims from Western Geoscience Inc., Thomas Evans, and others for $2.29 million on July 17, 2017. |

2017 Idaho Deal Flow Report
Idaho Forest Group

Idaho Forest Group, LLC grows, harvests, manufactures, and distributes lumber and other wood by-products.

Transaction Details

Date: 1-Dec-17
Description: Idaho Forest Group, LLC acquired Stud Mill in St. Regis from Tricon Timber, LLC on December 1, 2017.

Company Information
Principal: Scott Atkison, President
CFO: Kevin Esser
Founded: 1981
687 Canfield Avenue Suite 100
Coeur d'Alene, ID 83815
(208) 255-3200
idahoforestgroup.com

Idaho Ground Water Association

The IGWA promotes the interests and welfare of the ground water industry in Idaho.

Transaction Details

Date: 1-Mar-17
Description: Idaho Ground Water Appropriators, Inc. acquired Rangen, Inc. on March 1, 2017.

Company Information
Principal: LeGrand Baker, President
Founded: 1994
4477 W. Emerald Ste C-250
Boise, ID 83706
(208) 381-0294
igwa.info
Impact Group, a sales and marketing agency, provides sales, merchandising, and category analytical support to companies in the consumer packaged goods industry.

### Transaction Details

**Date** 7-Jan-17  
**Description** Impact Group raised an undisclosed amount of acquisition financing from Fifth Street Asset Management on January 7, 2017.

### Outside Professionals

**Law Firm** Wharton & Garrison LLP  
**Other Advisor** Prairie Capital Advisors, Inc.

### Transaction Details

**Date** 5-Jan-17  
**Description** Impact Group acquired Harlow-Hrk Sales & Marketing, Inc. on January 5, 2017.

### Outside Professionals

**Law Firm** Wharton & Garrison LLP

### Transaction Details

**Date** 3-Aug-17  
**Description** Impact Group acquired Performance Sales and Marketing on August 3, 2017.

### Outside Professionals

**Law Firm** Wharton & Garrison LLP  
**Other Advisor** KEKST

### Transaction Details

**Date** 4-Apr-17  
**Description** Impact Group acquired Signature Specialty Sales & Marketing on April 4, 2017.
Inovus Solar

Manufacturer of solar-powered street and area lighting systems.

Transaction Details

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>16-Feb-17</td>
<td>Inovus Solar was acquired by SolarOne for an undisclosed amount on February 16, 2017.</td>
</tr>
</tbody>
</table>

Company Information

Principal: Kent Walker, VP Operations
Founded: 2004
3380 Americana Terrace Ste 230
Boise, ID 83706
(208) 908-0627

Integra Resources

Integra Resources Corp., (formerly Mag Copper Ltd), engages in the acquisition, exploration, and development of mineral resources in Canada. Integra Resources Corp. was incorporated in 1997 and is based in Toronto, Canada.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$10,221,725</td>
<td>Integra Resources acquired the DeLamar Project of Kinross Gold on September 15, 2017. Integra Resources paid Kinross Gold Corporation for CAD $7.5 million in cash and the issuance of stock equal to 9.9% of outstanding shares.</td>
</tr>
</tbody>
</table>

Company Information

Principal: Chris Gordon, Corporate
Inquiries: Andree St. Germain
CFO: 1997
400 Burrard St Ste 150
Vancouver, BC V6C 3A6
(416) 361-2515
integraresources.com

International Cobalt Corporation

International Cobalt Corp. engages in the exploration and development of mineral properties- primarily copper, zinc, molybdenum, and silver ores. The company holds interest in several properties in Lemhi County, Idaho.

Outside Professionals

Other Advisor: Neil McCallum

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$2,889,320</td>
<td>International Cobalt acquired 114288 BC Limited for CAD $120,000 plus 12 million shares of capital stock of the company on December 12, 2017.</td>
</tr>
</tbody>
</table>

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$150,000</td>
<td>The Blackbird Creek Project was acquired by Brakpan Ventures (now International Cobalt) for $150,000 amount on March 3, 2017.</td>
</tr>
</tbody>
</table>

Company Information

Principal: Tim Johnson, CEO
CFO: Florence Luong
Founded: 2014
789 W Pender Street Ste 810
Vancouver, BC V6C 1H2
1 (250) 668-3161
internationalcobalt.com
J.R. Simplot Company

J.R. Simplot Company engages in seed production, farming, fertilizer manufacturing, frozen-food processing, and food brands and distribution businesses.

Transaction Details

Date 7-Feb-17  
Description J.R. Simplot Company acquired Hawaii Grower Products from Ken Findeisen, Gilbert and Carol Araki on February 7, 2017. The previous Hawaii Grower Products owners will continue in leadership positions as Simplot employees.

Transaction Details

Date 7-Feb-17  
Description J.R. Simplot Company acquired Pacific Agricultural Sales and Services from Ken Findeisen, Gilbert and Carol Araki on February 7, 2017. The previous Pacific Agricultural Sales and Services owners will continue in leadership positions as Simplot employees.

Transaction Details

Date 29-Jun-17  
Description J.R. Simplot Company acquired stores in Cardston and Pincher Creek, Alberta from McRae Holdings on June 29, 2017. J.R. Simplot will retain the current staff members of the stores from McRae Holdings.

Kaelus

Kaelus manufactures network testing and measurement instruments, cell-site filters, combiners, and tower mounted amplifiers.

Outside Professionals

Other Advisor Genstar Capital

Transaction Details

Date 2-May-17  
Description Kaelus was acquired by Infinite Electronics on May 2, 2017 for an undisclosed sum.

Ken’s Bicycle Warehouse

Provider of bicycles and bicycle parts.

Transaction Details

Amount $250,000  
Date 3-Apr-17  
Description Owners purchased Ken’s Bicycle Warehouse in April 2017.

Transaction Details

Date 3-Apr-17  
Description Owners also acquired additional assets from Ridgeline out of Eagle, Idaho including all their ski-servicing equipment.
Kochava

Kochava Inc. operates a mobile attribution and analytics platform for mobile advertisers.

Transaction Details
Date 1-Apr-17
Description Kochava Inc. acquired MobileRQ, Inc. in April, 2017. The entire MobileRQ team will join Kochava.

Company Information
Principal Charles Manning, CEO
CFO Garrett MacDonald
Founded 2011
201 Church St
Sandpoint, ID 83864
(855) 562-4282
kochava.com

Life Matters

Life Matters, LLC produces nutritional products and supplements. As of May 19, 2017, the company operates as a subsidiary of Young Living Essential Oils LC.

Transaction Details
Date 19-May-17
Description Life Matters was acquired by Young Living Essential Oils for an undisclosed amount on May 19, 2017.

Company Information
Principal Richard Brooke, CEO & Founder
Founded 2010
1875 N. Lakewood Dr.
Coeur d'Alene, ID 83814
(877) 469-2110
lifematters.net

Meadow View Nursing and Rehabilitation

Meadow View Nursing and Rehabilitation offers both short-term rehabilitation and long-term nursing care.

Transaction Details
Date 5-Jun-17
Description The Ensign Group, Inc., parent company of Cornerstone Healthcare, acquired Comfort Hospice Care on September 1, 2017.

Company Information
Founded 1979
46 N Midland Blvd
Nampa, ID 83651
(208) 466-7803
meadowviewnursingandrehab.com
## Micron Technology

**Micron Technology, Inc.** provides semiconductor systems worldwide.

**Transaction Details**

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$89,200,000</td>
<td>14-Mar-17</td>
<td>Micron Technology, Inc. won the auction to acquire semiconductor facilities and equipment from Cando Corporation for $89.2 million on March 13, 2017.</td>
</tr>
</tbody>
</table>

**Company Information**

- **Principal**: Mark Durcan, CEO
- **CFO**: Ernie Maddock
- **Founded**: 1978

8000 S. Federal Way, P.O. Box 6
Boise, ID 83707
(208) 368-4000
micron.com

## MWI Veterinary Supply

**MWI Veterinary Supply, Inc.** distributes animal health products to veterinarians in the United States and the United Kingdom.

**Transaction Details**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>12-Dec-17</td>
<td>MWI Veterinary Supply, Inc. acquired Northeast Veterinary Supply Company, Inc. on December 12, 2017.</td>
</tr>
</tbody>
</table>

**Company Information**

- **Principal**: Mark J Shaw, President
- **CFO**: Mary Thompson, Senior VP Finance
- **Founded**: 1976

3041 W. Pasadena Dr.
Boise, ID 83705
(208) 955-8930
mwiah.com

## Nelson’s RVs

Nelson’s RV’s provides a large selection of high-quality recreational vehicles. As of April 6, 2017, Nelson’s RV’s Inc operates as a subsidiary of Camping World Holdings, Inc.

**Transaction Details**

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>6-Apr-17</td>
<td>Nelson’s RV’s was acquired by Camping World for an undisclosed amount on April 6, 2017.</td>
</tr>
</tbody>
</table>

**Company Information**

- **Principal**: Tom Nelson- retired now
- **Founded**: 1984

4911 W Chinden Blvd
Boise, ID 83714
(888) 438-3898
nelsonsrvs.com
Neurilink LLC develops audio visual design and integration solutions.

**Transaction Details**

**Date** 20-Sep-17
**Description** Neurilink LLC acquired Blue Sky Integrated Technologies, Inc. on September 20, 2017. Blue Sky will take on the Neurilink brand. The combined team of 46 Neurilink employees will continue to work from established offices in south Seattle and downtown Boise.

**Company Information**

Principal: Michael Fornander
Founded: 2012
632 Americana Blvd
Boise, ID 83702
(208) 426-8238
neurilink.com

North American Recycling Inc. operates as a metal recycling company.

**Transaction Details**

**Date** 25-Jan-17
**Description** Metro Group, Inc. acquired the assets of North American Recycling Inc. on January 25, 2017. All current employees of North American Recycling will continue as employees with Metro Group.

**Company Information**

Principal: Robert R. Barber, Chairman & CEO
Founded: 2003
16156 Northside Blvd
Nampa, ID 83687
(208) 461-9696
northamericanrecycling.com

Nutrien is the world's largest provider of crop inputs and services.

**Transaction Details**

**Amount** $100,000,000
**Date** 7-Nov-17
**Description** Itafos acquired Conda Phosphate Operations of Agrium (now Nutrien) for $100 million on November 7, 2017. The Conda Phosphate Operations are located in Soda Springs, Idaho.

**Company Information**

Principal: Richard Downey, VP of Investor Relations
Founded: 1992
3010 Conda Rd
Soda Springs, ID 83276
nutrien.com
**NxEdge**

**Company Information**
- **Principal**: Jackson Chao, CEO
- **Founded**: 2001
- **Address**: 7500 West Mossy Cup Street, Boise, ID 83709
- **Phone**: (208) 362-7200
- **Website**: nxedgeinc.com

**Transaction Details**
- **Date**: 28-Apr-17
- **Description**: Trive Capital acquired additional stake in NxEdge, Inc. during the quarter ending on March 31, 2017.

**Otis Gold Corp.**

**Company Information**
- **Principal**: Craig Lindsay, President
- **Founded**: 2007
- **Address**: 580-625 Howe St, Vancouver, BC V6C 2T6
- **Phone**: (604) 683-2507
- **Website**: otisgold.com

**Transaction Details**
- **Date**: 31-Jul-17
- **Description**: Otis Gold acquired a 20% stake in Oakley Project for an undisclosed amount on July 31, 2017. After the transaction, Otis Gold owns a 100% stake in the Oakley Project.

**Pacific Northwest Farmers Cooperative Inc.**

**Company Information**
- **Principal**: Bill Newbry
- **CFO**: Don Himmelberger, Controller
- **Founded**: 1909
- **Address**: 117 W Chestnut St P.O. Box 67, Genesee, ID 83832
- **Phone**: (208) 285-1141
- **Website**: pnw.coop

**Transaction Details**
- **Date**: 1-Jun-17
- **Description**: Pacific Northwest Farmers Cooperative Inc. acquired Cooperative Agricultural Producers, Inc. in June 2017.
Phoenix Global Mining

Phoenix Global Mining is a metal explorer and developer focused on advancing the Empire Mine in Idaho into open pit copper oxide production.

Transaction Details

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
</table>

Outside Professionals

Other Advisor: Brandon Hill

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>$360,120</td>
<td>29-Jun-17</td>
<td>Phoenix Global Mining acquired 80% of Konnex Resources from ExGen on June 29, 2017. Konnex Resources operates redeveloping the Empire Mine in Mackay, Custer County. The acquisition was made through the issue of 5 million PGM shares and a payment of $100,00 to ExGen.</td>
</tr>
</tbody>
</table>

Pluto

Provider of interactive products and services such as web designing, digital and E-commerce strategy, mobile technology support etc.

Transaction Details

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>6-Sep-17</td>
<td>Pluto was acquired by Vente for an undisclosed amount on September 6, 2017.</td>
</tr>
</tbody>
</table>

POWER Engineers

POWER Engineers, Inc. is a global consulting engineering company that specializes in the delivery of integrated solutions.

Transaction Details

<table>
<thead>
<tr>
<th>Date</th>
<th>Description</th>
</tr>
</thead>
</table>
Revival Gold Inc (Formerly Strata Minerals)

Revival Gold Inc. engages in the exploration and development of gold. The company holds a 100% interest in the Arnett Creek Gold and Beartrack Gold Projects located in Lemhi County, Idaho.

Transaction Details

<table>
<thead>
<tr>
<th>Amount</th>
<th>$302,500</th>
</tr>
</thead>
<tbody>
<tr>
<td>Date</td>
<td>30-Jun-17</td>
</tr>
<tr>
<td>Description</td>
<td></td>
</tr>
</tbody>
</table>

The Arnett Creek Gold Project was acquired by Strata Minerals (now Revival Gold) for $302,500 on June 30, 2017.

RuleTek

RuleTek LLC provides business process management architecture services for information technology sector.

Transaction Details

<table>
<thead>
<tr>
<th>Date</th>
<th>15-Jun-17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Description</td>
<td></td>
</tr>
</tbody>
</table>

RuleTek was acquired by Incessant Technologies on June 15, 2017. Incessant Technologies acquired a 55% stake in company.

Silverback Learning Solutions

Silverback Learning Solutions, Inc. provides solutions that are focused on increasing individual student achievement and personalizing the learning journey for students.

Transaction Details

<table>
<thead>
<tr>
<th>Date</th>
<th>30-Jun-17</th>
</tr>
</thead>
<tbody>
<tr>
<td>Description</td>
<td></td>
</tr>
</tbody>
</table>

Stinker Stores, Inc.

Company Information

Principal: Charley Jones, President
Founded: 1936
3184 Elder Street Boise
ID, 83705
(208) 375-0942
stinker.com

Stinker Stores, Inc. operates a chain of gasoline and convenience stores in Idaho.

Outside Professionals

Other Advisor: Matrix Capital Markets Group, Inc.

Transaction Details

Date: 14-Feb-17
Description: Stinker has acquired Bradley Petroleum Inc. and Sav-O-Mat Inc.’s 40 stores in Colorado and one in Wyoming on February 14, 2017.

Summit Insurance Resource Group

Company Information

Principal: Angela Oakes, Owner
Founded: 2000
301 Cedar St #203
Sandpoint, ID 83864
(208) 265-9690
summitirg.com

Summit Insurance Resource Group provides insurance brokerage services. As of May 2, 2017, Summit Insurance Resource Group operates as a subsidiary of Alliant Insurance Services, Inc.

Transaction Details

Date: 2-May-17
Description: Summit Insurance Resource Group was acquired by Alliant Insurance Services for an undisclosed amount on May 02, 2017.

Telmate

Company Information

Principal: Kelly O’Neil
Founded: 1998
PO Box 1137
Fruitland, ID 83619
(866) 516-0115
telmate.com

The company’s inmate communications technology enable inmates to call their family, friends and loved ones.

Outside Professionals

Other Advisor: American Securities

Transaction Details

Date: 1-Aug-17
Description: Telmate was acquired by Global Tel Link on August 1, 2017 for an undisclosed sum.
Track Utilities

Track Utilities, LLC provides electric and telecommunication infrastructure construction services.

Transaction Details
Date 5-Jul-17
Description Peak Utility Services Group, a partner of Track Utilities, acquired an unknown stake in Kelly Cable Of New Mexico, Inc. on July 5, 2017.

Company Information
CFO Tony Burt
Founded 2014
441 Corporate Dr
Meridian ID, 83642, ID
(208) 362-1780
trackutilitiesllc.com

Transguard

Transguard Inc. installs automotive paint protection and window films. As of November 14, 2017, Transguard Inc. operates as a subsidiary of XPEL Technologies Corp.

Transaction Details
Date 14-Nov-17
Description Transguard was acquired by Xpel Technologies for an undisclosed amount on November 14, 2017.

Company Information
Principal Scott Cluff
Founded 2001
2222 S Cole Rd #108
Boise, ID 83709
(208) 319-0863
transguardprotection.com

Transtector Systems

Manufacturer of power products designed for electronic goods and protection against short circuits.

Transaction Details
Date 2-May-17
Description Transtector Systems was acquired by Infinite Electronics on May 2, 2017 for an undisclosed sum.

Company Information
Principal James Caswell
Founded 1967
10701 N. Airport Road
Hayden, ID 83835
(208) 772-8515
transtector.com
US Cobalt Inc (Formerly Scientific Metals Corp)

**Company Information**
- **Principal**: Wayne Tisdale, Gencarella
- **CFO**: Kelsey Chin
- **Founded**: 2006

1620 W. 8th Avenue
Vancouver, British Columbia V6J 1V4
Canada

1 (604) 639-4457
uscobaltinc.com

**Transaction Details**
- **Date**: 21-Feb-17
- **Description**: Scientific Metals (now US Cobalt Inc.) acquired 25 unpatented lode mining for an undisclosed amount on February 21, 2017.

US Cobalt Inc. engages in the exploration and development of cobalt and lithium deposits. The company’s principal project is the Iron Creek cobalt property located in Lemhi County, Idaho.

WhiteCloud Analytics

**Company Information**
- **Principal**: Bob Lokken, CEO
- **Founded**: 2009

800 W Idaho St #304
Boise, ID

(208) 991-9370
whitecloud.com

**Transaction Details**
- **Date**: 6-Jun-17
- **Description**: WhiteCloud Analytics was acquired by Relias Learning for an undisclosed amount on June 6, 2017.

WhiteCloud Analytics Inc. designs, develops, and implements strategic analytic solutions for healthcare systems.

Triad Learning Systems, LLC provides educational services. The company offers licensing exam preparation and continuing education for mental health professionals.

**Company Information**
- **Principal**: Glenn Eaton & David Gencarella
- **CFO**: Co-CEO's
- **Founded**: 2006

5500 W Riverbend Ave
Post Falls, ID 83854

(509) 434-8841
triadlearningsystems.com

**Transaction Details**
- **Date**: 21-Apr-17
- **Description**: Triad Learning Systems was acquired by Council Capital on April 21, 2017 for an undisclosed amount. Through the deal, Triad will receive access to Council Capital’s group of 34 CEOs who have committed more than $120 million to Council Capital Funds.

Triad Learning Systems, LLC provides educational services. The company offers licensing exam preparation and continuing education for mental health professionals.

**Transaction Details**
- **Date**: 21-Apr-17
- **Description**: Triad Learning Systems was acquired by Council Capital on April 21, 2017 for an undisclosed amount. Through the deal, Triad will receive access to Council Capital’s group of 34 CEOs who have committed more than $120 million to Council Capital Funds.

WhiteCloud Analytics Inc. designs, develops, and implements strategic analytic solutions for healthcare systems.

**Company Information**
- **Principal**: Bob Lokken, CEO
- **Founded**: 2009

800 W Idaho St #304
Boise, ID

(208) 991-9370
whitecloud.com

**Transaction Details**
- **Date**: 6-Jun-17
- **Description**: WhiteCloud Analytics was acquired by Relias Learning for an undisclosed amount on June 6, 2017.

WhiteCloud Analytics Inc. designs, develops, and implements strategic analytic solutions for healthcare systems.

**Company Information**
- **Principal**: Bob Lokken, CEO
- **Founded**: 2009

800 W Idaho St #304
Boise, ID

(208) 991-9370
whitecloud.com

**Transaction Details**
- **Date**: 6-Jun-17
- **Description**: WhiteCloud Analytics was acquired by Relias Learning for an undisclosed amount on June 6, 2017.

WhiteCloud Analytics Inc. designs, develops, and implements strategic analytic solutions for healthcare systems.
Disclaimer

We have used commercially reasonable efforts to collect and publish accurate and reliable information in the Deal Flow Report. However, readers should understand that the information contained herein has been collected from several different sources and not all of the information contained in this publication has been independently verified, substantiated, or audited. Accordingly, we make no representation or warranty as to the accuracy, reliability, adequacy, or completeness of the information contained herein. Readers should also understand that this publication does not necessarily contain an exhaustive list of all transactions completed during 2017 in the State of Idaho because many transactions were confidential, not made public and/or were not reported. Inclusion in this publication of the logos of companies that completed transactions during 2017 does not imply endorsement or sponsorship of or ownership by trademark holder.
THANK YOU TO ITC INVESTORS.

DIAMOND PARTNERS

GARDNER COMPANY
hp
INL
CAES

GOLD PARTNERS

fahlgretnmortine
Idaho Central
IDaho POWER
303 Digital Marketing
St Luke's

IN TIME TEC
Micron
MONSANTO
MWI Animal Health
360

PERKINS coile
Simplot
garriganlyman group
TriNet
truckstop

SILVER PARTNERS

AlertSense
AT&T
BL
CABLE ONE
Deloitte
Farm Bureau

FIBERPIPE
HAWLEY TRONNEL
Idaho Digital Learning
IGEM
Kount

Saint Alphonsus
SORENson CAPITAL
STOEL RIVES
WILLs PARDO
HOLLAND & HART

BOISE CASCADE
CITY OF BOISE
CITY OF MERIDIAN
COMPUNET
CRADLEPOINT
HEALTHWise
IDAHo STATE UNIVERSITY
KEYBANK
LEAPFOX LEARNING
PaiNEYEST INSURANCE
PORTNEUF MEDICAL CENTER
REGENCE BLUE SHIELD OF IDAHO
SCENTSY
SENSUS
TSHEETS
UNIVERSITY OF IDAHO
VERIFIED FIRST

WHY IDAHO

Consistently ranked by The Wall Street Journal, Kiplinger's, Forbes and others as one of the top 10 locations for business and family in the U.S., Idaho is the ideal setting for companies in search of an affordable, pro-business environment and a superior quality of life for employees and prospective employees. In fact, Idaho has a long history as the home of some of America’s greatest business success stories, from Micron Technology, Idaho National Laboratory and HP to growing companies like Clearwater Analytics and Cradlepoint.
BENEFITS TO MEMBERS

- Valuable connections
- Diverse experience
- Latest technology news
- Industry recognition
- Council involvement
- Event visibility

WHY SHOULD I JOIN THE IDAHO TECHNOLOGY COUNCIL?

STRATEGY

- ITC UNIFIES DIVERSE CORPORATE INTERESTS WITH STATE AND FEDERAL GOVERNMENT INTERESTS into a potent value proposition for all of us - build a competitive work force, drive research out of the lab and into our companies, and provide a powerful venue for expanding our networks.

ALIGN

- ITC ADVANCES WORK FORCE DEVELOPMENT and the talent pipeline as a critically important initiative as we continue to grow more high-paying, quality jobs for Idahoans. Strategic workforce development provides a uniform entry point for all of us into K-20 education and creates solutions for future opportunities.

- ITC CREATES A NETWORK FOR ADVANCING PRIVATE COMPANIES in Idaho and connects to national / international networks. ITC events provide a perfect venue for expanding networks locally and nationally.

- ITC PROVIDES A STRONG VOICE IN IDAHO FOR INVESTING IN TECHNOLOGY, basic research and development. These form the base for new innovations needed to grow companies and keep them competitive. Furthermore, ITC supports the omnipresent need to “up our game” for research commercialization, tech 2 market and similar strategies.

ADVOCATE

- ITC IS INSTRUMENTAL IN BUILDING SUPPORT needed to convince our legislators and private industry to invest in high return initiatives that are necessary to propel new companies, retain and grow existing companies.

GET INVOLVED

Join committees, Attend events
Learn More: www.idahotechcouncil.org
HELPING TECHNOLOGY COMPANIES START, GROW & THRIVE

TALENT PIPELINE
- Attract talent
- Grow skills
- Retain employees

ACCESS TO CAPITAL
- Connect to valuable networks
- Track deal flow

R&D COMMERCIALIZATION
- Assist creation of IGEM
- Ease technology transfer
- Bring intellectual property to market

GROWING IDAHO INNOVATION

SOFTWARE ALLIANCE
- Grow the quality and quantity of software professionals in Idaho
- Implement K-12 Code.org curriculum and expand computer science taught in schools

ENERGY & TECHNOLOGY CONSORTIUM
- Accelerate the growth of Idaho’s energy and technology companies

CAPITAL CONNECT
- Connect capital seekers with capital providers
- Maintain Idaho’s annual Deal Flow Report

TECH 2 MARKET
- Strengthen R&D and commercialization in Idaho measured by R&D funded, capital raised, number of jobs created/retained and intellectual property-based companies started

PUBLIC POLICY / VOICE
- Drive development of technology and innovation in Idaho by working with government, colleges and K-12
Set amid beautiful Idaho scenery is a thriving tech landscape, made up of novel start-ups and towering tech giants. Look closer and you find eager talent, willing capital and ready paths to market. Oh, and one amazing view.